

Exhibit I

1 Guido Saveri (22349) guido@saveri.com
R. Alexander Saveri (173102) rick@saveri.com
2 Geoffrey C. Rushing (126910) grushing@saveri.com
Cadio Zirpoli (179108) cadio@saveri.com
3 SAVERI & SAVERI, INC.
706 Sansome Street
4 San Francisco, CA 94111
Telephone: (415) 217-6810
5 Facsimile: (415) 217-6813

6 *Interim Lead Counsel for the Direct Purchaser*
Plaintiffs

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9

UNITED STATES DISTRICT COURT

10 **NORTHERN DISTRICT OF CALIFORNIA, SAN FRANCISCO DIVISION**

11

12 IN RE: CATHODE RAY TUBE (CRT)
ANTITRUST LITIGATION

13

14 This Document Relates to:

15 STUDIO SPECTRUM, INC.

16

MASTER FILE NO. 07-cv-5944 SC

MDL NO. 1917

**STUDIO SPECTRUM INC.'S
RESPONSES AND OBJECTIONS TO
DEFENDANT HITACHI AMERICA,
LTD.'S FIRST SET OF
INTERROGATORIES**

17

18 PROPOUNDING PARTY: HITACHI AMERICA, LTD.

19 RESPONDING PARTY: STUDIO SPECTRUM, INC.

20 SET NO.: ONE

21 Pursuant to Rules 26 and 33 of the Federal Rules of Civil Procedure, Studio Spectrum, Inc.
22 ("Plaintiff"), by its attorneys, objects and responds to Defendant Hitachi America, Ltd.'s First Set
23 of Interrogatories to the Direct Purchaser Plaintiffs (the "Interrogatories") as follows:

24

GENERAL OBJECTIONS

25 Each of the following objections is incorporated by reference into each of the responses
26 herein:

27 1. Plaintiff and its counsel have not completed their (1) investigation of the facts
28 relating to this case, (2) discovery in this action, or (3) preparation for trial. The following

1 responses are therefore based upon information known at this time and are provided without
 2 prejudice to Plaintiff's right to supplement these responses prior to trial or to produce evidence
 3 based on subsequently discovered information. Likewise, Plaintiff's responses are based upon,
 4 and therefore limited by, Plaintiff's present knowledge and recollection, and consequently,
 5 Plaintiff reserves the right to make any changes in these responses if it appears at any time that
 6 inadvertent errors or omissions have been made.

7 2. Plaintiff generally objects to these Interrogatories, including the Instructions and
 8 Definitions, to the extent they purport to enlarge, expand or alter in any way the plain meaning and
 9 scope of any interrogatory or to impose any obligations on Plaintiff's responses in excess of those
 10 required by the Federal Rules of Civil Procedure. Plaintiff will respond to these Interrogatories in
 11 accordance with their understanding of the obligations imposed by the Federal Rules of Civil
 12 Procedure.

13 3. Plaintiff objects to these Interrogatories, including the Instructions and Definitions,
 14 to the extent the information sought is protected by the attorney-client privilege, the attorney work
 15 product doctrine, or is otherwise privileged and/or immune from discovery. By responding to
 16 these Interrogatories, Plaintiff does not waive, intentionally or otherwise, any attorney-client
 17 privilege, attorney work-product or any other privilege, immunity or other protection that may be
 18 asserted to protect any information from disclosure. Accordingly, any response or production of
 19 documents or disclosure of information inconsistent with the foregoing is wholly inadvertent and
 20 shall not constitute a waiver of any such privilege, immunity or other applicable protection.

21 4. Plaintiff objects to these Interrogatories to the extent they fail to state with
 22 sufficient particularity the information and categories of information to be provided.

23 5. Plaintiff objects to these Interrogatories to the extent they request Plaintiff to
 24 produce documents outside their possession, custody, or control.

25 6. Plaintiff objects to these Interrogatories to the extent they are overly broad and
 26 unduly burdensome.

27 7. Plaintiff objects to these Interrogatories to the extent they are vague, ambiguous,
 28 redundant, harassing or oppressive.

1 8. Plaintiff objects to these Interrogatories to the extent they require Plaintiff to draw
 2 legal conclusions.

3 9. Plaintiff objects to these Interrogatories to the extent the information requested is
 4 neither relevant nor reasonably calculated to lead to the discovery of admissible evidence.

5 10. Plaintiff objects to these Interrogatories to the extent that they, or any portion of
 6 them, seek production of any information within the possession, custody, or control of any
 7 Defendant, or of publicly available information such that the information is obtainable from some
 8 other source that is more convenient, less burdensome or less expensive, or the production of the
 9 information will impose undue burden, inconvenience, or expense upon Plaintiff.

10 11. Plaintiff objects to each and every interrogatory and also to the instructions
 11 accompanying them, to the extent they seek to require Plaintiff to produce all information that
 12 supports or otherwise relates to specific contentions in this litigation, on the ground that such
 13 contention interrogatories are unduly burdensome and premature at this stage of the litigation.

14 12. Plaintiff objects to these Interrogatories to the extent that they seek information
 15 relating to the sales or use of CRT(s) and/or CRT PRODUCT(s) acquired by Plaintiff, or other
 16 such downstream data, because such information is not relevant to the claim or defense of any
 17 party. *See, e.g., In re Vitamins Antitrust Litig.*, 198 F.R.D. 296, 301 (D.D.C. 2000); *In re Pressure*
 18 *Sensitive Labelstock Antitrust Litig.*, 226 F.R.D. 492, 497-498 (M.D. Pa. 2005). Additionally,
 19 information other than that related to direct purchases of CRT Products from the named
 20 defendants in this action has been barred by the United States Supreme Court, *Illinois Brick Co. v.*
 21 *Illinois*, 431 U.S. 720 (1977).

22 13. Plaintiff objects to these Interrogatories to the extent that they seek information that
 23 requires expert opinion. Plaintiff is entitled to provide additional evidence that is responsive to
 24 one or more of the interrogatories in the form of expert reports at the appropriate time, and no
 25 response should be construed to foreclose any such disclosure.

26 14. Plaintiff reserves the right to modify its allegations based on additional discovery,
 27 additional analysis of existing discovery, discovery not yet completed and/or expert discovery, and
 28 Plaintiff reserves the right to supplement and/or delete the responses given in light of further

1 evidence and further analysis of present and subsequently acquired evidence.

2 15. In addition, in accordance with the Federal Rules of Civil Procedure, Plaintiff
3 reserves the right to introduce evidence not yet identified herein supporting Plaintiff's allegations,
4 including evidence that Plaintiff expects to further develop through the course of discovery and
5 expert analysis.

6 16. In providing responses to these Interrogatories, Plaintiff reserves all objections as
7 to competency, relevance, materiality, privilege, or admissibility as evidence in any subsequent
8 proceeding in, or trial of, this or any other action for any purpose whatsoever.

9 17. No incidental or implied admissions are intended in these responses. Plaintiff's
10 response to all or any part of any Interrogatory should not be taken as an admission that: (a)
11 Plaintiff accepts or admits the existence of any fact(s) set forth or assumed by an Interrogatory; or
12 (b) Plaintiff has in its possession, custody or control documents or information responsive to that
13 Interrogatory; or (c) documents or information responsive to that Interrogatory exist. Plaintiff's
14 response to all or any part of an Interrogatory also is not intended to be, and shall not be, a waiver
15 by Plaintiff of all or any part of their objection(s) to that Interrogatory.

16 18. Plaintiff objects to these Interrogatories to the extent they are duplicative of
17 interrogatories served by other defendants in this litigation. To the extent these Interrogatories
18 seek answers that are duplicative to those requested by other interrogatories that have already been
19 propounded on the direct purchaser class, or served at the same time as these Interrogatories, the
20 direct purchaser plaintiffs will only answer them once.

19. Plaintiff objects to these Interrogatories to the extent that the cumulative requests
20 by all defendants in this litigation exceed the permissible number set forth in the Federal Rules.

RESPONSES

24 | INTERROGATORY NO. I:

25 IDENTIFY all PERSONS who participated or assisted in the preparation of YOUR
26 responses to these interrogatories.

27 | RESPONSE TO INTERROGATORY NO. 1:

28 Plaintiff incorporates the General Objections as though fully set forth herein. Subject to,

1 and without waiving, the foregoing objections, Plaintiff responds as follows:

2 Ken Buckowski, President of Studio Spectrum, Inc.

3 Kathy King, Operations Manager and Purchasing Agent

4 Legal Counsel

5 **INTERROGATORY NO. 2:**

6 Separately identify each CRT that YOU sold during the RELEVANT PERIOD, including
7 without limitation the date and place of sale, the type and manufacturer of each CRT sold, and the
8 IDENTITY of each PERSON involved in the sale and the time period and nature of each
9 PERSON's involvement.

10 As part of YOUR response, IDENTIFY each DOCUMENT that YOU contend supports
11 YOUR response.

12 **RESPONSE TO INTERROGATORY NO. 2:**

13 Plaintiff incorporates the General Objections as though fully set forth herein. Plaintiff
14 objects to this Interrogatory to the extent it requests information other than that related to direct
15 purchases of CRT Products from the named defendants in this action on the grounds that it is
16 compound, vague and ambiguous, overly broad and unduly burdensome. Plaintiff further objects
17 to this Interrogatory to the extent that it seeks information entirely irrelevant to the issues raised
18 and damages claimed in this case and is not likely to lead to the discovery of admissible evidence.
19 Plaintiff further objects and will not respond to this Interrogatory because it impermissibly calls
20 for downstream information concerning sales of CRTs by Plaintiff and such information is not
21 relevant to the claims or defenses of any party. Plaintiff purchased only CRT Products.

22 **INTERROGATORY NO. 3:**

23 Separately identify each CRT PRODUCT that YOU sold during the RELEVANT
24 PERIOD, including without limitation the date and place of sale, the type and manufacturer of
25 each CRT PRODUCT sold, and the IDENTITY of each PERSON involved in the sale and the
26 time period and nature of each PERSON's involvement.

27 As part of YOUR response, IDENTIFY each DOCUMENT that YOU contend supports
28 YOUR response.

1 RESPONSE TO INTERROGATORY NO. 3:

2 Plaintiff incorporates the General Objections as though fully set forth herein. Plaintiff
 3 objects to this Interrogatory to the extent it requests information other than that related to direct
 4 purchases of CRT Products from the named defendants in this action on the grounds that it is
 5 compound, vague and ambiguous, overly broad and unduly burdensome. Plaintiff further objects
 6 to this Interrogatory to the extent that it seeks information entirely irrelevant to the issues raised
 7 and damages claimed in this case and is not likely to lead to the discovery of admissible evidence.
 8 Plaintiff further objects and will not respond to this Interrogatory because it impermissibly calls
 9 for downstream information concerning sales of CRTs by Plaintiff and such information is not
 10 relevant to the claims or defenses of any party.

11 INTERROGATORY NO. 4:

12 For each sale of a CRT identified in Interrogatory No. 2, state all terms and conditions that
 13 were a part of the sale, including without limitation all terms and conditions RELATING TO
 14 pricing, taxes, tariffs, duties, freight charges, or any other fees paid by any PERSON in connection
 15 with the sale.

16 As part of YOUR response, IDENTIFY each DOCUMENT that YOU contend supports
 17 YOUR response.

18 RESPONSE TO INTERROGATORY NO. 4:

19 Plaintiff incorporates the General Objections as though fully set forth herein. Plaintiff
 20 objects to this Interrogatory to the extent it requests information other than that related to direct
 21 purchases of CRT Products from the named defendants in this action on the grounds that it is
 22 compound, vague and ambiguous, overly broad and unduly burdensome. Plaintiff further objects
 23 to this Interrogatory to the extent that it seeks information entirely irrelevant to the issues raised
 24 and damages claimed in this case and is not likely to lead to the discovery of admissible evidence.
 25 Plaintiff further objects and will not respond to this Interrogatory because it impermissibly calls
 26 for downstream information concerning sales of CRTs by Plaintiff and such information is not
 27 relevant to the claims or defenses of any party. Plaintiff purchased only CRT Products.

1 **INTERROGATORY NO. 5:**

2 For each sale of a CRT PRODUCT identified in Interrogatory No. 3, state all terms and
3 conditions that were a part of the sale, including without limitation all terms and conditions
4 RELATING TO pricing, taxes, tariffs, duties, freight charges, or any other fees paid by any
5 PERSON in connection with the sale.

6 As part of YOUR response, IDENTIFY each DOCUMENT that YOU contend supports
7 YOUR response.

8 **RESPONSE TO INTERROGATORY NO. 5:**

9 Plaintiff incorporates the General Objections as though fully set forth herein. Plaintiff
10 objects to this Interrogatory to the extent it requests information other than that related to direct
11 purchases of CRT Products from the named defendants in this action on the grounds that it is
12 compound, vague and ambiguous, overly broad and unduly burdensome. Plaintiff further objects
13 to this Interrogatory to the extent that it seeks information entirely irrelevant to the issues raised
14 and damages claimed in this case and is not likely to lead to the discovery of admissible evidence.
15 Plaintiff further objects and will not respond to this Interrogatory because it impermissibly calls
16 for downstream information concerning sales of CRTs by Plaintiff and such information is not
17 relevant to the claims or defenses of any party.

18 **INTERROGATORY NO. 6:**

19 Separately for each DEFENDANT and "co-conspirator" alleged in the COMPLAINT,
20 including without limitation their subsidiaries and affiliates, state for each calendar year of the
21 RELEVANT PERIOD the gross dollar amounts, unit volumes, and types of CRTs YOU acquired
22 or sold.

23 As part of YOUR response, IDENTIFY each DOCUMENT that YOU contend supports
24 YOUR response.

25 **RESPONSE TO INTERROGATORY NO. 6:**

26 Plaintiff incorporates the General Objections as though fully set forth herein. Plaintiff
27 objects to this Interrogatory to the extent it requests information other than that related to direct
28 purchases of CRT Products from the named defendants in this action on the grounds that it is

1 compound, vague and ambiguous, overly broad and unduly burdensome. Plaintiff objects to this
 2 Interrogatory on the grounds that it seeks information entirely irrelevant to the issues raised and
 3 damages claimed in this case and is not likely to lead to the discovery of admissible evidence.
 4 Plaintiff further objects and will not respond to this Interrogatory because it calls for downstream
 5 information concerning sales of CRT Products by Plaintiff and such information is not relevant to
 6 the claims or defenses of any party. Plaintiff further objects to this Interrogatory to the extent that
 7 it impermissibly seeks the premature and non-reciprocal disclosure of experts and expert
 8 information, or requires Plaintiff to set forth factual analyses, comparative analyses, opinions, or
 9 theories that may be the subject of expert testimony. Plaintiff also objects to this Interrogatory to
 10 the extent it calls for disclosure of information that is protected by the attorney-client privilege, the
 11 work product doctrine, or is otherwise privileged or immune from discovery. Finally, Plaintiff
 12 objects to this Interrogatory to the extent it imposes obligations on Plaintiff beyond the scope of
 13 the Federal Rules of Civil Procedure 26 and 34 and the applicable Local Rules of the United States
 14 District Court for the Northern District of California. Subject to, and without waiving these
 15 objections, Plaintiff's purchases of CRT Products from the defendants may be derived from their
 16 production of documents. Plaintiff purchased only CRT Products.

17 **INTERROGATORY NO. 7:**

18 Separately for each DEFENDANT and "co-conspirator" alleged in the COMPLAINT,
 19 including without limitation their subsidiaries and affiliates, state for each calendar year of the
 20 RELEVANT PERIOD the gross dollar amounts, unit volumes, and types of CRT PRODUCTS
 21 YOU acquired or sold.

22 As part of YOUR response, IDENTIFY each DOCUMENT that YOU contend supports
 23 YOUR response.

24 **RESPONSE TO INTERROGATORY NO. 7:**

25 Plaintiff incorporates the General Objections as though fully set forth herein. Plaintiff
 26 objects to this Interrogatory to the extent it requests information other than that related to direct
 27 purchases of CRT Products from the named defendants in this action on the grounds that it is
 28 compound, vague and ambiguous, overly broad and unduly burdensome. Plaintiff objects to this

1 Interrogatory on the grounds that it seeks information entirely irrelevant to the issues raised and
 2 damages claimed in this case and is not likely to lead to the discovery of admissible evidence.
 3 Plaintiff further objects and will not respond to this Interrogatory because it calls for downstream
 4 information concerning sales of CRT Products by Plaintiff and such information is not relevant to
 5 the claims or defenses of any party. Plaintiff further objects to this Interrogatory to the extent that
 6 it impermissibly seeks the premature and non-reciprocal disclosure of experts and expert
 7 information, or requires Plaintiff to set forth factual analyses, comparative analyses, opinions, or
 8 theories that may be the subject of expert testimony. Plaintiff also objects to this Interrogatory to
 9 the extent it calls for disclosure of information that is protected by the attorney-client privilege, the
 10 work product doctrine, or is otherwise privileged or immune from discovery. Finally, Plaintiff
 11 objects to this Interrogatory to the extent it imposes obligations on Plaintiff beyond the scope of
 12 the Federal Rules of Civil Procedure 26 and 34 and the applicable Local Rules of the United States
 13 District Court for the Northern District of California. Subject to, and without waiving these
 14 objections, Plaintiff's purchases of CRT Products from the defendants may be derived from their
 15 production of documents. *See* Bates Range SS0000001-SS0000013.

16 **INTERROGATORY NO. 8:**

17 IDENTIFY each PERSON with knowledge of YOUR negotiations RELATING TO the
 18 terms and conditions for each of YOUR acquisitions or sales of CRTs during the RELEVANT
 19 PERIOD.

20 **RESPONSE TO INTERROGATORY NO. 8:**

21 Plaintiff purchased only CRT Products. Plaintiff incorporates the General Objections as
 22 though fully set forth herein. Plaintiff objects to this Interrogatory on the grounds that it requests
 23 information other than that related to direct purchases of CRT Products from the named
 24 defendants in this action on the grounds that it is compound, vague and ambiguous, overly broad
 25 and unduly burdensome. Plaintiff objects to this Interrogatory on the grounds that it seeks
 26 information entirely irrelevant to the issues raised and damages claimed in this case and is not
 27 likely to lead to the discovery of admissible evidence. Plaintiff further objects and will not
 28 respond to this Interrogatory because it calls for downstream information concerning sales of CRT

1 Products by Plaintiff and such information is not relevant to the claims or defenses of any party.

2 Subject to, and without waiving, the foregoing objections, Plaintiff responds with respect
3 to its acquisition of CRT Products as follows:

4 Ken Buckowski, President of Studio Spectrum, Inc.

5 Kathy King, Operations Manager and Purchasing Agent

6 **INTERROGATORY NO. 9:**

7 IDENTIFY each PERSON with knowledge of YOUR negotiations RELATING TO the
8 terms and conditions for each of YOUR acquisitions or sales of CRT PRODUCTS during the
9 RELEVANT PERIOD.

10 **RESPONSE TO INTERROGATORY NO. 9:**

11 Plaintiff incorporates the General Objections as though fully set forth herein. Plaintiff
12 objects to this Interrogatory on the ground that it requests information other than that related to
13 direct purchases of CRT Products from the named defendants in this action on the grounds that it
14 is compound, vague and ambiguous, overly broad and unduly burdensome. Plaintiff objects to
15 this Interrogatory on the ground that it seeks information entirely irrelevant to the issues raised and
16 damages claimed in this case and is not likely to lead to the discovery of admissible evidence.
17 Plaintiff further objects and will not respond to this Interrogatory because it calls for downstream
18 information concerning sales of CRT Products by Plaintiff and such information is not relevant to
19 the claims or defenses of any party.

20 Subject to, and without waiving, the foregoing objections, Plaintiff responds with respect
21 to its acquisition of CRT Products as follows:

22 Ken Buckowski, President of Studio Spectrum, Inc.

23 Kathy King, Operations Manager and Purchasing Agent

24 **INTERROGATORY NO. 10:**

25 IDENTIFY YOUR product specifications for each acquisition or potential acquisition of
26 CRTs during the RELEVANT PERIOD, including without limitation all PERSONS with
27 knowledge of those specifications.

28

1 RESPONSE TO INTERROGATORY NO. 10:

2 Plaintiff incorporates the General Objections as though fully set forth herein. Plaintiff also
 3 objects to this Interrogatory on the grounds that it is compound, vague and ambiguous, overly
 4 broad and unduly burdensome. Subject to, and without waiving, the foregoing objections,
 5 Plaintiff responds as follows:

6 Plaintiff purchased only CRT Products. Plaintiff did not develop product specifications for
 7 cathode ray tubes, because it did not purchase cathode ray tubes as individual components.
 8 Instead, Plaintiff purchased manufactured monitors which incorporated cathode ray tubes.
 9 Plaintiff integrated these monitors into entire systems built to meet the requirements of Plaintiff's
 10 customers. The specifications of these monitors were based on the design of the cases, chassis,
 11 power supply, and driving amplifiers, as well as the type of signal required. In addition, Plaintiff's
 12 product specifications of these monitors may be derived from its production of documents. See
 13 Bates Range SS0000001-SS0000013.

14 INTERROGATORY NO. 11:

15 IDENTIFY YOUR product specifications for each acquisition or potential acquisition of
 16 CRT PRODUCTS during the RELEVANT PERIOD, including without limitation all PERSONS
 17 with knowledge of those specifications.

18 RESPONSE TO INTERROGATORY NO. 11:

19 Plaintiff incorporates the General Objections as though fully set forth herein. Plaintiff also
 20 objects to this Interrogatory on the grounds that it is compound, vague and ambiguous, overly
 21 broad and unduly burdensome. Subject to, and without waiving, the foregoing objections,
 22 Plaintiff respond as follows:

23 Plaintiff did not develop product specifications for cathode ray tubes, because it did not
 24 purchase cathode ray tubes as individual components. Instead, Plaintiff purchased manufactured
 25 monitors which incorporated cathode ray tubes. Plaintiff integrated these monitors into entire
 26 systems built to meet the requirements of Plaintiff's customers. The specifications of these
 27 monitors were based on the design of the cases, chassis, power supply, and driving amplifiers, as
 28 well as the type of signal required. In addition, Plaintiff's product specifications of these monitors

1 may be derived from its production of documents. *See* Bates Range SS0000001-SS0000013.

2 **INTERROGATORY NO. 12:**

3 Separately, with respect to each CRT that YOU acquired during the RELEVANT
 4 PERIOD, state the total dollar amount by which YOU allege YOU were overcharged as a result of
 5 the allegations in the Complaint.

6 As part of YOUR response, IDENTIFY each DOCUMENT that YOU contend supports
 7 YOUR response.

8 **RESPONSE TO INTERROGATORY NO. 12:**

9 Plaintiff purchased only CRT Products. Plaintiff incorporates the General Objections as
 10 though fully set forth herein. Plaintiff objects to this Interrogatory as a premature contention
 11 interrogatory. *See In re Convergent Technologies Securities Litig.*, 108 F.R.D. 328 (N.D. Cal.
 12 1985) (“[t]here is considerable recent authority for the view that the wisest general policy is to
 13 defer propounding and answering contention interrogatories until near the end of the discovery
 14 period.”); *In re Ebay Seller Antitrust Litig.*, No. C07-1882 JF (RS), 2008 WL 5212170 (N.D. Cal.
 15 Dec. 11, 2008) (“Courts using their Rule 33(a)(2) discretion generally disfavor contention
 16 interrogatories asked before discovery is undertaken.”). Discovery has just started. Defendants
 17 have not responded to Plaintiff’s interrogatories, and Plaintiff has not taken any depositions (and is
 18 not permitted to take depositions until November 1, 2010). Moreover, on March 8, 2010, certain
 19 Defendants produced to all parties in this litigation, documents that had previously been produced
 20 to the Department of Justice in response to a grand jury subpoena. That production contains some
 21 of the facts responsive to this Interrogatory. Plaintiff further objects to this Interrogatory to the
 22 extent that it impermissibly seeks the premature and non-reciprocal disclosure of experts and
 23 expert information, or requires Plaintiff to set forth factual analyses, comparative analyses,
 24 opinions, or theories that may be the subject of expert testimony. Plaintiff also objects to this
 25 Interrogatory to the extent it calls for disclosure of information that is protected by the attorney-
 26 client privilege, the work product doctrine, or is otherwise privileged or immune from discovery.
 27 Finally, Plaintiff objects to this Interrogatory to the extent it imposes obligations on Plaintiff
 28 beyond the scope of the Federal Rules of Civil Procedure 26 and 34 and the applicable Local

1 Rules of the United States District Court for the Northern District of California.

2 **INTERROGATORY NO. 13:**

3 Separately, with respect to each CRT PRODUCT that YOU acquired during the
 4 RELEVANT PERIOD, state the total dollar amount by which YOU allege YOU were
 5 overcharged as a result of the allegations in the Complaint.

6 As part of YOUR response, IDENTIFY each DOCUMENT that YOU contend supports
 7 YOUR response.

8 **RESPONSE TO INTERROGATORY NO. 13:**

9 Plaintiff incorporates the General Objections as though fully set forth herein. Plaintiff
 10 objects to this Interrogatory as a premature contention interrogatory. *See In re Convergent*
11 Technologies Securities Litig., 108 F.R.D. 328 (N.D. Cal. 1985) (“[t]here is considerable recent
 12 authority for the view that the wisest general policy is to defer propounding and answering
 13 contention interrogatories until near the end of the discovery period.”); *In re Ebay Seller Antitrust*
14 Litig., No. C07-1882 JF (RS), 2008 WL 5212170 (N.D. Cal. Dec. 11, 2008) (“Courts using their
 15 Rule 33(a)(2) discretion generally disfavor contention interrogatories asked before discovery is
 16 undertaken.”). Discovery has just started. Defendants have not responded to Plaintiff’s
 17 interrogatories, and Plaintiff has not taken any depositions (and is not permitted to take
 18 depositions until November 1, 2010). Moreover, on March 8, 2010, certain Defendants produced
 19 to all parties in this litigation, documents that had previously been produced to the Department of
 20 Justice in response to a grand jury subpoena. That production contains some of the facts
 21 responsive to this Interrogatory. Plaintiff further objects to this Interrogatory to the extent that it
 22 impermissibly seeks the premature and non-reciprocal disclosure of experts and expert
 23 information, or requires Plaintiff to set forth factual analyses, comparative analyses, opinions, or
 24 theories that may be the subject of expert testimony. Plaintiff also objects to this Interrogatory to
 25 the extent it calls for disclosure of information that is protected by the attorney-client privilege, the
 26 work product doctrine, or is otherwise privileged or immune from discovery. Finally, Plaintiff
 27 objects to this Interrogatory to the extent it imposes obligations on Plaintiffs beyond the scope of
 28 the Federal Rules of Civil Procedure 26 and 34 and the applicable Local Rules of the United States

1 District Court for the Northern District of California.

2 DATED: July 7, 2010

3 By: /s/ Guido Saveri
4 SAVERI & SAVERI, INC.
5 706 Sansome Street
6 San Francisco, CA 94111
7 Telephone: (415) 217-6810
8 Facsimile: (415) 217-6813

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*Interim Lead Counsel for the Direct
Purchaser Plaintiffs*

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2 **VERIFICATION**
3

4 I, Ken Buckowski, am President of Studio Spectrum, Inc. I do hereby state,
5 under penalty of perjury under the laws of the United States, that the responses
6 contained in Plaintiff Studio Spectrum, Inc.'s Responses and Objections to
7 Defendant Hitachi America Ltd.'s First Set of Interrogatories are true and correct to
8 the best of my knowledge.

9 Executed on July 7, 2010.
10

11 
12 Ken Buckowski
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Exhibit J

In The Matter Of:

CRAGO, INC., et al.

v.

CHUNGHWA PICTURE TUBES, LTD., et al.

MOTION HEARING

May 26, 2011

MERRILL CORPORATION

LegaLink, Inc.

135 Main Street
4th Floor
San Francisco, CA 94105
Phone: 415.357.4300
Fax: 415.357.4301

MOTION HEARING - 5/26/2011

Page 1

JUDICIAL ARBITRATION AND MEDIATION SERVICES

Before: Charles A. Legge, Judge (Ret.)

--oo--

IN THE UNITED STATES DISTRICT COURT
FOR THE NORTHERN DISTRICT OF CALIFORNIA
SAN FRANCISCO DIVISION

--OOO--

IN RE: CATHODE RAY TUBE (CRI) No. 08-5944 SC.
ANTITRUST LITIGATION, MDL No. 1917
JAMS No. 1100054618

CRAGO, INC., et al.,)
)
)
Plaintiffs,)
)
vs.)
)
CHUNGHWA PICTURE TUBES, LTD.,)
et al.)
)
)
Defendants.)
)

THIS DOCUMENT RELATES TO ALL)
CASES)
)

MOTION HEARING

Thursday, May 26, 2011

Two Embarcadero, Suite 1500
San Francisco, CA

REPORTED BY: COREY W. ANDERSON, CSR 4096 (435627)

MOTION HEARING - 5/26/2011

Page 2

1 A P P E A R A N C E S

2

3 FOR THE DIRECT PURCHASER PLAINTIFFS:

4 SAVERI & SAVERI
5 Attorneys at Law
GUIDO SAVERI, Esq.
GEOFFREY C. RUSHING, Esq.
R. ALEXANDER SAVERI, Esq.
706 Sansome Street
San Francisco, California 94111
415.217.6810
gsaveri@saveri.com

8 and

9
10 PEARSON SIMON WARSHAW PENNY LLP
11 Attorneys at Law
BRUCE L. SIMON, Esq.
AARON M. SHEANIN, Esq.
12 44 Montgomery Street, Suite 2450
13 San Francisco, California 94104
415.433.9000
bsimon@pswplaw.com

14

15 and

16 HAUSFELD LLP
17 Attorneys at Law
MICHAEL P. LEHMANN, Esq.
44 Montgomery Street, Suite 3400
18 San Francisco, California 94104
415.633.1908
19 mlehmann@hausfeldllp.com

20 and

21 FOR THE DIRECT PURCHASER PLAINTIFFS:

22 COTCHETT, PITRE & McCARTHY LLP
23 STEVEN N. WILLIAMS, Esq.
840 Malcolm Road
24 Burlingame, California 94010
650-697-6000
swilliams@cpmlegal.com

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MOTION HEARING - 5/26/2011

Page 3

1 A P P E A R A N C E S (Continued)

2 and

3 FOR THE INDIRECT PURCHASER PLAINTIFFS:

4 ZELLE HOFMANN VOELBEL & MASON LLP
5 Attorneys at Law
CRAIG C. CORBITT, Esq.
PATRICK B. CLAYTON, Esq.
6 44 Montgomery Street, Suite 3400
San Francisco, California 94104
7 415.633.1905
ccorbitt@zelle.com

8

9 and

10 FOR THE DEFENDANTS PANASONIC CORPORATION, PANASONIC
NORTH AMERICA, MTPD:

11

12 DEWEY LeBOEUF
13 Attorneys at Law
JEFFREY L. KESSLER, Esq.
14 MOLLY M. DONOVAN, Esq.
15 1301 Avenue of the Americas
New York, New York 10019-6092
213.259.7349
jkessler@dl.com

16

17 and

18 WEIL, GOTSHAL & MANGES
19 Attorneys at Law
ADAM C. HEMLOCK, Esq.
767 Fifth Avenue
20 New York, New York 10153-0119
212.310.8000

21

22

23

24

25

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800-869-9132

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Page 4

1 A P P E A R A N C E S (Continued)

2 and

3 FOR THE DEFENDANT HITACHI DS:

4 MORGAN LEWIS & BOCKIUS LLP
5 Attorneys at Law
SCOTT A. STEMPPEL, Esq.
1111 Pennsylvania Avenue, NW
6 Washington, DC 20004
202.739.5211
7 sstempel@morganlewis.com

8 MORGAN LEWIS & BOCKIUS LLP
9 Attorneys at Law
MICHELLE PARK CHIU, Esq.
One Market, Spear Street Tower
10 San Francisco, California 94105
415.442.1140
11 mchiu@morganlewis.com

12 and

13 FOR THE DEFENDANT SAMSUNG SDI:

14 SHEPPARD MULLIN RICHTER & HAMPTON LLP
15 Attorneys at Law
MICHAEL W. SCARBOROUGH, Esq.
JAMES L. McGINNIS, Esq.
16 Four Embarcadero Center, 17th Floor
San Francisco, California 94111
415.434.9100
17 mscarborough@sheppardmullin.com

18 and

20 FOR THE DEFENDANT LGE, LGUSA, LGETT:

21 ARNOLD & PORTER LLP
ERIC SHAPLAND, Esq.
22 One Embarcadero Center, 22nd Floor
San Francisco, California 94111
415.356-3051
23 eric.shepland@aporter.com

24

25

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Page 5

1 A P P E A R A N C E S (Continued)

2 ARNOLD & PORTER LLP
3 BETH H. PARKER, Esq.
4 One Embarcadero Center, 22nd Floor
5 San Francisco, California 94111
6 415.356-3051
7 beth.parker@aporter.com

8 and

9 FOR THE DEFENDANT SAMSUNG ELECTRONICS CORPORATION,
10 SAMSUNG ELECTRONICS OF AMERICA:

11 O'MELVENY & MYERS
12 Attorneys at Law
13 IAN SIMMONS, Esq.
14 BEN BRADSHAW, Esq.
15 PATRICK HEIN, Esq.
16 Two Embarcadero Center, 28th Floor
17 San Francisco, California 94111-3823
18 415.984.8700
19 isimmons@omm.com

20 --OO--
21
22
23
24
25

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1 SAN FRANCISCO, CALIFORNIA

2 THURSDAY, May 26, 2011

3 9:54 A.M.

4 --00--

5 P R O C E E D I N G S

6 THE COURT: All right. Let's get started.

7 Welcome back. I gather from the full
8 attendance here this morning that you all attach about
9 as much significance to this motion, to these motions as
10 I do. So I'm glad to have you all.

11 Now, we do have most everybody here. We are
12 not using the star phone this morning for two reasons:
13 One is it's broken; and the second is that even if it
14 weren't broken, I wouldn't know how to use it. So I
15 think we are good enough on this phone for the number of
16 people who will be here.

17 Most all of you have been here before, so you
18 know where the washrooms are, where the coffee is. And
19 we do have two rooms available down the hallway for your
20 use as caucus rooms.

21 If you want to use your computers in here, we
22 are Wi-Fied. To get through the code to get to our
23 Wi-Fi, Sarah's written it on the board up there. The
24 magic word is "resolution," so that's what you have got
25 to type in to get through the process into our Wi-Fi

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1 system.

2 If you want to talk with a podium this
3 morning, if you are more comfortable standing up, you
4 can get the podium that's right beside me here and
5 behind me and put it at your desk when you speak.

6 I think the court reporter has most of your
7 names. I see he has a flock of cards here. So because
8 of the number, instead of going around and asking you
9 now for your names, when you rise to talk, would you
10 please state your name and if at the end of the
11 proceedings you want to show your appearance here, but
12 haven't spoken, then be sure you give your card to the
13 court reporter.

14 Okay. Now, we are here for two motions, both
15 of which concern the by now familiar subject of finished
16 products. I believe that the motion has at least
17 preliminarily and I hope finally resolved the definition
18 of what the plaintiffs are alleging by way of a finished
19 products conspiracy, and I'm taking this from page 3 of
20 their brief in this motion as being a single, unitary
21 conspiracy that encompassed both CRTs and the finished
22 products containing them.

23 So it's not two conspiracies, and it's not
24 just a conspiracy of CRTs which affected finished
25 products, but is a conspiracy of both, CRTs and the

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1 finished products.

2 Now, as I said, I believe the motion,
3 particularly the Rule 11 motion, is important to all of
4 us in this case, and all of you and your clients. So
5 I'm not going to cut anybody off in this argument today
6 unless things are getting just too repetitive, and then
7 I'll exercise the prerogatives of the Chair.

8 I have done the reading. Have I read every
9 single page of all these exhibits? No. But I have
10 referred the ones, read the ones that you referred to me
11 that I thought were important.

12 So let me give us just a little bit of
13 guidance, and this is not by way of cutting you off or
14 restricting you from arguing whatever it is you want to
15 argue, but the particular things that I am concerned
16 about as I have done the reading.

17 One is the legal standard for a Rule 11
18 decision. I read the two older cases, Townsend and
19 Unioil, I believe are the two, and I read Keegan. And I
20 am very, I don't know what to say about Keegan. I find
21 it very confusing. To me its language is really
22 contrary to the rule. But it purports to state a rule.

23 And I am particularly concerned about its
24 language that in deciding a Rule 11 motion a judge will
25 take into consideration not just the evidence that was

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1 there at the time the pleading was filed, but evidence
2 that comes in somehow somewhere later. I find that
3 principle staggering, to put it bluntly. But there it
4 is. There it is.

5 Now, plaintiffs, when you argue, I appreciate
6 with the flow of your argument that at some point in
7 your argument point to me where you believe there is
8 actual evidence of an agreement, direct evidence of an
9 agreement among the defendants to fix the prices of the
10 alleged products.

11 Now, if you haven't got that, if you think
12 that really what instead you are arguing is inferences
13 and conclusions to be drawn from the evidence you have,
14 well, that's okay, that's okay, let me know that please,
15 because I am still searching for the killer piece of
16 evidence that was in the record that you had before the
17 complaint was filed.

18 The structure of the industry has been argued.
19 And I at first thought that this is kind of a slam dunk
20 for the plaintiffs, because if we have an industry here
21 where the CRTs are the most important, biggest, most
22 expensive part of the finished products, the TV sets,
23 the monitors, it ought to be pretty clear that certainly
24 the price of the biggest component affects, I'm going to
25 use that word artfully, affects the price of the

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1 finished products from which one might draw an inference
2 or conclusion that any discussion of setting prices on
3 CRTs had to necessarily include fixing prices on the
4 finished products.

5 But as I read the evidence you folks have
6 given to me, I'm really not sure that's true. Seems to
7 me at least in some that I have been reading that the
8 causation may work the other way, that the prices that
9 have been established somehow, somewhere, on the TV sets
10 and the monitors were really driving what price
11 increases could be made on the CRTs, that in setting CRT
12 prices the discussions were concerned with running up
13 against a ceiling, but from the TVs and the monitors, if
14 they couldn't raise the internal CRT prices without
15 running against, up against that ceiling above which
16 they didn't feel a television set or a monitor could be
17 marketed.

18 So I just offer those comments on the
19 structure of the industry, just to let you know what my
20 thinking is about it, then obviously indicating a
21 certain degree of uncertainty.

22 And defendants, when you come to argue, of
23 course, argue what you want to argue. But I'm
24 particularly interested in your focusing on page 12 of
25 plaintiffs' arguments, page 12 and following. They say

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1 that you admit certain things. I don't know whether you
2 do or not and whether there are just language
3 differences here. But I wish you would focus on that
4 and tell me what you think.

5 Okay. That's the only guidance I can give you
6 at the moment. And so Mr. Kessler, this is your motion,
7 so I'll give it to you first. Do you want to speak
8 where you are from here or do you want to bring the
9 podium over to speak from, whether -- whichever way you
10 are comfortable.

11 MR. KESSLER: Your Honor, I'll -- I don't need
12 the podium.

13 THE COURT: Okay.

14 MR. KESSLER: I am happy to stand if your
15 Honor would like.

16 THE COURT: No, no.

17 MR. KESSLER: I am happy to sit if your Honor
18 would like. I want to do whatever is most respectful in
19 this situation.

20 THE COURT: Don't worry about respect. Just
21 worry about clarity.

22 MR. KESSLER: I'll just sit down, if that's
23 okay.

24 THE COURT: Okay.

25 MR. KESSLER: I can reach all my papers, I

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1 don't have to bring them over the podium, do that.

2 THE COURT: Okay.

3 MR. KESSLER: First of all, good morning, your
4 Honor. Jeffrey Kessler, for the purposes of the record.
5 I represent the Panasonic defendants on this motion. I
6 am also arguing on behalf of the Hitachi defendants who
7 have joined this motion, and I am also arguing on behalf
8 of the two Samsung entities who have joined into this
9 motion.

10 Your Honor, let me start out by saying that
11 our clients, all of the clients in this motion, were
12 very --

13 THE COURT: Pardon me. Pardon me. LGE is not
14 going to be speaking, they have simply sent their letter
15 and that's as far as they are going to go today?

16 MR. KESSLER: As far as I know, your Honor.

17 THE COURT: Okay. Anybody here representing
18 LGE?

19 MR. SHAPLAND: Here, Eric Shapland on behalf
20 of LGE.

21 THE COURT: Do you plan on speaking, or are
22 you just --

23 MR. SHAPLAND: To the extent that issues
24 raised in my letter become relevant and you would like
25 to ask questions about it --

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1 THE COURT: Okay.

2 MR. SHAPLAND: I am prepared to answer.

3 THE COURT: Okay.

4 Go ahead. I'm sorry.

5 MR. KESSLER: Your Honor, the -- the companies
6 who joined into this Rule 11 motion did so with great
7 reluctance and did not do so lightly. It would have
8 been our preference, our strong preference to have been
9 able to work out this issue with the plaintiffs, because
10 there are some things we are not challenging on this
11 motion.

12 Not that we admit, your Honor, that these
13 things happened. So that's wrong. Since we obviously
14 don't admit that there was an agreement regarding tubes.
15 Okay, to the extent that plaintiffs have used language
16 like that, no, we make no such admissions.

17 But on this motion, we are not challenging
18 under Rule 11 an allegation of a conspiracy involving
19 cathode ray tubes, we are not challenging that on this
20 motion, and we are not challenging an allegation that a
21 conspiracy involving cathode ray tubes had an effect on
22 the prices of finished products.

23 And in fact, we have resolved this matter with
24 the indirect plaintiffs. The indirect plaintiffs have
25 now withdrawn by stipulation all allegations of a

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1 unitary conspiracy involving both CRTs and finished
2 products, they have withdrawn all allegations that there
3 was any conspiracy involving finished products, and they
4 have agreed to pursue their claims simply against an
5 allegation of a conspiracy involving tubes with a claim
6 that it had an effect on finished products. And we have
7 no motion against that pending.

8 Again, I certainly want to make it clear we
9 don't admit to any such conspiracy.

10 THE COURT: All right.

11 MR. KESSLER: And no one would do that.

12 We tried, your Honor, to explore this through
13 discovery. And so rather than initially file a Rule 11
14 motion at the beginning or to do that, we said let's
15 find out what did the plaintiffs have as a basis for
16 alleging this conspiracy which we now understand, your
17 Honor, is a unitary conspiracy affecting both.

18 I think there was a lot of confusion, I agree
19 with your Honor, where there was two separate ones or
20 alternatively a separate in the unitary, but now the
21 direct plaintiffs I believe have limited their claim to
22 a unitary conspiracy claim. At least as I understand
23 their papers, the same way you read --

24 THE COURT: Oh, that's the way I understand
25 it.

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1 MR. KESSLER: Same way you read the papers.

2 THE COURT: That's why I sort of read from it
3 was I talking earlier.

4 MR. KESSLER: Right.

5 THE COURT: Because I think that's the
6 definition we have got to use.

7 MR. KESSLER: Yes. I think that's the only
8 definition we can use right now.

9 So we tried to find out what is the basis for
10 that. So we issued interrogatories, we issued document
11 requests. Your Honor will recall the plaintiffs did not
12 want to add to that. We had to have a proceeding before
13 your Honor. Your Honor ruled it was important to get
14 this information, both because of the possibility this
15 might lead to a Rule 11 motion, as it has, and just to
16 understand the scope of the claims for how this case is
17 going to be run.

18 So why do we conclude that we had to file this
19 motion, reluctantly? The reason we came to this
20 conclusion is because by injecting a now unitary
21 conspiracy claim that also involves finished products,
22 the plaintiffs have vastly expanded the scope of this
23 case, we believe without any basis to do so, and this is
24 true, your Honor, under an objective test or under a
25 subjective test for Rule 11.

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1 So while I share some of your confusion about
2 the Keegan case which seems to be, in its focus on
3 looking at material today seems to be inconsistent with
4 the language of the rule, as well as the re-hearing en
5 banc and Townsend, which should govern the Ninth Circuit
6 since that was a rehearing en banc, I don't think one
7 panel can change the standard that was set forth in
8 Townsend, but for the purposes of this motion it doesn't
9 matter.

10 And the reason it doesn't matter is that we
11 believe -- and I'll go through this -- what the record
12 now shows is there was no subjective basis, there was no
13 objective basis, and it doesn't matter whether you look
14 at the evidence at the time they filed the complaint or
15 anything else plaintiffs want to point to since that
16 time. There still is to this moment as we are sitting
17 here nothing to suggest that there is any basis to
18 allege a conspiracy objectively that would extend beyond
19 the tubes.

20 And I'll explain why.

21 THE COURT: But if the Ninth Circuit law is
22 that subsequent information can be used in the inquiry,
23 doesn't it follow from that that I have to give them
24 discovery rights before entertaining this motion?

25 MR. KESSLER: Your Honor, that can't be the

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1 law in that regard, and I'll explain why.

2 The Ninth Circuit has also held that if you
3 wait until summary judgment which would be the end of
4 the period, says to then move for Rule 11 back at the
5 time of the complaint, you have waited too long, because
6 you haven't given the plaintiffs a chance to withdraw
7 the claims and undo all the injury.

8 In other words, the injury where we are -- we
9 are incurring has been -- what has already been very
10 large expense costs of having to both defend and prepare
11 to defend against a claim that shouldn't be in the case.

12 Okay. If the Ninth Circuit meant that you
13 have to wait 'til the end of discovery, okay, and then
14 it turns out let's say at the end of discovery we are
15 right, there is nothing to support this claim, that
16 would mean I would be asking for -- and I have no
17 intention of wanting to get into this position --
18 millions of dollars in sanctions, because it will have
19 taken me through all of the discovery that shouldn't
20 have been in the case in the first place, it would be a
21 Rule 11 violation at that time, the injury would occur
22 all the way back to the beginning of the case.

23 So it just utterly makes no sense to interpret
24 that that's what Keegan meant. And it would defeat the
25 purposes of Rule 11 as set forth in the rule.

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1 If you look at the notes to Rule 11 and the
2 history, why was the rule passed? The rule was passed
3 very simply for the following reason. Rule 12 as your
4 Honor knows takes a liberal view. It says if you put an
5 allegation in the complaint, says, and you have to a
6 assume at that time that the allegations are true, you
7 have to give the plaintiffs the benefit of all
8 inferences on a Rule 12 motion.

9 So that potentially means that if you put in
10 an allegation, whether it's true or not, you can open
11 the door to massive discovery, years of litigation,
12 enormous expense, simply because you have to assume the
13 allegations are going to be true, says then you have to
14 give all the inferences to the plaintiffs.

15 Rule 11 was put in and then modified by the
16 drafters to put a reasonable check on that effect. And
17 the reasonable check was okay, you have to at least have
18 a reasonable basis, some basis for putting in the
19 allegations you are making. Okay. And you know, so
20 it's a very logical rule, you know, to prevent frankly
21 federal court litigation from going wild.

22 Because think of the Ninth Circuit's rule the
23 other way. It could be that a lawyer would just put in
24 the most frivolous allegations in a complaint. I'm
25 talking let's say far more frivolous than anything we

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1 are imagining here. Okay. The most frivolous. And the
2 rule would be okay, they are entitled to go to all
3 discovery, the case goes forward, there is nothing here,
4 it's completely frivolous, you have to assume that they
5 are true, and then only at the end do you then get
6 Rule 11 sanctions after the case has been disrupted in
7 the courts. It makes no sense to understand that.

8 So I think you have to view Keegan as
9 basically being not intending to state that the rule is
10 you give plaintiffs, you know, discovery to find out
11 whether there was a basis for their claims or not.

12 In fact, if that were true, Rule 11 wouldn't
13 do anything beyond Rule 12. In other words, Rule 12
14 says you give plaintiffs discovery to decide if they can
15 support a claim and then the remedy is summary judgment.
16 And that's really plaintiffs' position.

17 If you look at plaintiffs' position in the
18 various papers, what they are really saying is they
19 claim well, we are making a hidden motion to dismiss, so
20 you should treat it as a motion to dismiss, and they are
21 entitled to discovery and our remedy is summary
22 judgment.

23 Well, with all due respect, Rule 11 has
24 independent life. And I think the Ninth Circuit's made
25 that clear in Townsend. It's also made it clear if you

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1 look in the In Re Biala case which we cited as well, a
2 Ninth Circuit case. What has to be -- and I'm willing
3 to go and objectively reasonable, I don't have a problem
4 with that, so that it's not just the -- what I think
5 Keegan was focusing on. If I may, Keegan was focusing
6 on well, if there was information at the time in the
7 complaint, but the plaintiffs just did a poor job
8 investigating, it's not enough they did a poor job
9 investigating if -- you know, but the information was
10 there. Okay. That's what I think Keegan was saying,
11 not that you should allow a fishing evidence of
12 discovery and let's see what happens a year and a half
13 from now whether they had a basis.

14 So if they missed something somehow from a
15 poor investigation, but they found it, say look, here it
16 is, it existed at the time of the complaint, I have got
17 it, Keegan was a little troubled by that in terms of
18 doing it because they have now found the basis for the
19 case.

20 But what I'm saying here, your Honor, is that
21 this moment, they can't mean you have to wait further.
22 It was Keegan just looked at the time of the motion, it
23 didn't say wait 'til later in the case. Okay.

24 Right now with this motion there is only the
25 following, and it hasn't changed. Number one, and most

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1 importantly, because this is mostly what they rely on,
2 is did Chunghwa proffer or the Chunghwa documents, in
3 other words, I don't care which because it doesn't
4 matter, they have now put in some of the documents
5 themselves which they didn't have at the time of the
6 complaint, but I am willing to look at the Chunghwa
7 documents themselves because they are no different than
8 what the proffer could have been.

9 And what those documents reveal is exactly
10 what Chunghwa stated in its request, in its answers to
11 the request for admission. Chunghwa, which is only a
12 tubes company, so it does not make a single finished
13 product, said "I have no information," that would be
14 based on all their documents and all their witnesses, "I
15 have no information of any conspiracy that would be to
16 fix the prices of finished products." Chunghwa just
17 doesn't know that.

18 And if you look at their documents, that's
19 correct. What the documents that plaintiffs have cited
20 show -- and we have looked at all the Chunghwa
21 documents, and you could presume, your Honor, plaintiffs
22 picked out the ones they thought were best, so let's
23 assume, you know, that's what the best is, what the best
24 documents show is that at some meetings -- of tube
25 manufacturers there was the discussion your Honor

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1 highlighted, which is gee, what's going on in -- in
2 television prices, because are we really going to be
3 able to ask customers to absorb an increase in tube
4 prices to pay us a higher price if their TV prices,
5 which it was clear by those documents the two people had
6 no control over, if their TV prices are going down.
7 What they were looking at is they were observing the TV
8 market and saying gee, our customers' TV prices are
9 going down, how can we justify, do we really think that
10 they will be able to pay us for this. So it is exactly
11 what your Honor thought that's what those documents say.

12 Now, could that be an objectively reasonable
13 basis for suggesting that the tube companies were
14 engaged in a conspiracy to fix the prices of the
15 televisions? It's just the opposite. It shows there
16 was no control or act by the tube companies over the
17 price of televisions or monitors, and they just had to
18 be aware of what that was because it was a barrier to
19 what they could get the customers to pay.

20 And this goes, your Honor, to the structural
21 issue you raised. And plaintiffs have been very clever
22 about this. They keep talking about how they examined
23 the structure of the industry and the structure of the
24 industry supports the existence of this agreement.

25 The truth is, your Honor, when you read the

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1 complaints, the only industry structure they discuss is
2 the structure of the tube industry. And yes, it is
3 correct, there were a small number of tube
4 manufacturers, they make various allegations about that.

5 There are no allegations about the structure
6 of the television and the monitor industry. And they
7 wouldn't rely on such allegations. Why? Because many
8 of the dominant sellers in that industry are not alleged
9 to have anything to do with this.

10 So for example, there is no allegation that
11 Sony television had anything to do with this. There is
12 no allegation that Sharp television had anything to do
13 with this. There is no allegation that Apple Computer,
14 HP, Dell, Lenovo, any of the computer companies who made
15 the monitor screens had anything at all to do with this.

16 So what the structure allegations were were
17 again just about the tubes. And what the facts are, if
18 you want to talk about the facts now, and they can't
19 deny these facts, is that there are the market shares in
20 the finished products are significantly held by people,
21 says who are not alleged to be part of this at all,
22 which is exactly why when you look at that document they
23 are saying well, television prices may not support this
24 going down. Well, that's because if Sony says, and
25 Sharp and others are reducing television prices which

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1 everyone has to meet in competition in the television
2 market, including, for example, they say well, some of
3 our companies are affiliated, yes, Panasonic had a
4 television company, and it had a separate affiliated
5 company involved in CRTs, but its television company had
6 to compete with Sony and Sharp and others, and if TV
7 prices are going down, they have to meet that
8 competition.

9 So again, it's the idea that you could have a
10 unitary conspiracy simply by saying it to expand the
11 case, simply because there was a handful of documents
12 that mentioned the prices of TVs as being a constraint
13 on what the tube companies could charge can't possibly
14 be a basis for this.

15 Now, what else do they cite besides Chunghwa
16 and the market facts? Well, the only other thing they
17 cite is the various government investigations and the
18 indictments.

19 Now, first, let me say I agree with
20 plaintiffs, they are not limited in their claims to what
21 governments charge. That's not our argument. Our
22 argument is they have said this is what they relied
23 upon.

24 So if they have chosen to say that's what they
25 are relying upon, it can only support what it is about.

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1 That's the point.

2 And when you look at all the government
3 claims, all the indictments, everything they cite,
4 whether it's the United States or whether it's Europe or
5 whether it's Japan, whatever they have cited, one thing
6 is consistent. It's only about tubes. The only
7 reference made that they claim is a reference to
8 finished products is an impact reference, which is then
9 in one of the statements -- one of the papers by the
10 Department of Justice in one of the pleadings says that
11 this had an impact, says on American consumers
12 suggesting those consumers could be people who bought
13 the finished products as well.

14 Well, again, that's impact. If you read the
15 allegations of the government in all those documents
16 about the agreements, the agreements are only about
17 either CDTs, in some cases it's only CDTs, sometimes
18 it's CPTs, some cases there may be claims of both in
19 some countries, but it's never, is never once finished
20 products.

21 So your Honor, what we believe is the case is
22 that there is a Rule 11 is a rule that has a meaning.
23 It can't be it has no meaning. Taking the most extreme
24 liberal view of the rule, even looking at Keegan, the
25 most it could mean, the most it could mean in their

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1 favor is that you look at it and see is there an
2 objective basis now at this moment, whether I believe
3 the proper rule is at the time of the complaint because
4 that's what the rule seems to say and the notes seem to
5 say, that's my view is the proper rule, I want to be
6 clear. The proper rule is the time of the complaint.

7 But let's assume for the moment it's now,
8 either then or now, at this moment. The only evidence
9 they can present to you is what they presented here.
10 And what they presented here does not provide an
11 objective basis for saying the conspiracy extends, the
12 alleged conspiracy extends beyond the tubes that they
13 identify.

14 Now, your Honor, a few more words about this.
15 First of all, your Honor asked me, you know, to focus in
16 particular on the admissions they allege on page 1. So
17 I guess to make the record very clear, that defendants
18 do not admit that they attended conspiratorial meetings
19 during which the prices of CRT tubes were discussed and
20 agreed upon. We do not admit that. They know from our
21 answers that we deny that. Okay.

22 Were there meetings? Yes. Do we admit that
23 there were prices fixed at those meetings? No. That's
24 what that case is about. Okay.

25 They say we admit all but a few of the alleged

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1 conspirators, including all moving defendants who
2 attended these meetings, manufactured finished products
3 as well as CRT tubes. No, we don't admit that.

4 So for example, the Samsung entity who is here
5 says only made finished products. Okay. My companies
6 that I represent, one of them was a joint venture for
7 Toshiba over some of this period of time which made
8 tubes, and another one of my companies made televisions.

9 When they say it was part of a vertically
10 integrated corporate family and admitting vertical
11 integration of conspirators, no, we don't admit that the
12 vertical integration has anything to do with a
13 conspiracy. There was some vertical integration by some
14 of the defendants here, and it's very well established,
15 vertical integration alone couldn't be evidence of a
16 conspiracy at all.

17 The third point they make is the effects on
18 finished product prices and other aspects of the
19 finished product market or the prices agreed upon by,
20 for CRTs were discussed at conspiratorial meetings,
21 admitting that conspirators considered where the
22 possible CRT price increases were going to be viable
23 based on the finished product prices."

24 No, we do not admit three as written. We
25 don't admit there was any conspiracy, we don't admit

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1 that there were output restrictions agreed upon for
2 CRTs. All of these are loaded statements that there is
3 no basis --

4 THE COURT: No, no, I'm focusing on the
5 distinction --

6 MR. KESSLER: -- okay. With respect to this.

7 THE COURT: The distinction between finished
8 products and CRTs.

9 MR. KESSLER: Okay.

10 I guess what I would say we admit, we admit
11 that the documents they identified from Chunghwa show
12 that there -- if those documents were -- assuming them
13 to be true, okay, which I don't have evidence, I don't
14 have foundation or anything else, but if they were true,
15 indicate as your Honor observed that there was some
16 discussion that the competition in televisions would be
17 a limitation on what tube prices could be charged, which
18 is the opposite of the unitary conspiracy.

19 I admit that's what those documents appear to
20 say, based on the translation that's there. I can't
21 verify that because, you know, they are not my
22 documents, I wasn't at those meetings. But that is what
23 those documents appear to say, that TV prices say
24 limitation because there is no agreement about TV
25 prices, and tube companies have no ability to control TV

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1 prices. That's what at least those few documents would
2 seem to indicate.

3 And obviously I don't agree to No. 4, that the
4 agreements reached at these meetings were expected to,
5 and did affect, the prices of the finished products.

6 All we are saying, your Honor, is that we are not
7 challenging on Rule 11, want to be very clear that they
8 have stated an allegation against tubes which they claim
9 affect it.

10 I think, your Honor, it may very well turn out
11 that anything involving tubes had no effect on
12 televisions because the television market was too
13 competitive, okay, and that it was competition in the
14 television market or in the monitor market.

15 So no, we do not admit that. So basically we
16 don't admit any of them with respect to that. Just want
17 the record to be very clear about that.

18 At bottom, your Honor, and I think I'm going
19 to be quiet and let the plaintiffs respond, what they
20 are doing is speculating. Their whole thing is
21 speculation. Says well, it says if we have enough to
22 allege a conspiracy about tubes, says they might have
23 agreed about televisions or monitors because at least
24 some of them were in this.

25 And by the way, my company, you know, we don't

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1 make monitors, we make televisions. That's another
2 whole problem about this. They try to lump it all
3 together. They are completely different products.
4 Okay. We -- so we are not making any monitors, you
5 know, and they don't want to distinguish that either.

6 But putting -- they are really two different
7 things, just as CDTs are different from CPTs. You know,
8 they are for two different uses.

9 But they are purely speculating, just like
10 they say well, if somebody is in the LCD case -- and by
11 the way, Panasonic is not a defendant in the LCD case,
12 but they lump everybody together. If someone is in the
13 LCD case, that factor in that case must mean there is a
14 basis to allege that they fixed finished products with
15 television and monitors? I don't think so, your Honor.
16 There is no logic about that. It's pure speculation.

17 And what are the consequences? The
18 consequences are if we don't get these allegations out
19 of this case, one, I have to hire experts to do work to
20 study an alleged conspiracy that's unitary involving
21 televisions and end products at great expense and work
22 to study that when it's going to have no relevance to
23 this case.

24 You are going to have to hear class action
25 certification motions that are going to be a total

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1 nightmare because it's not going to be clear, is this
2 limited to tube purchasers? No, it's -- I'm talking
3 about in the direct case now. On the direct case. Says
4 are the purchasers of TVs in the direct case or the
5 indirect case, are we looking at effect or are we
6 looking at conspiracy? What is the claim that we are
7 going to be fighting on that class certification motion?
8 It would be impossible to discern.

9 They want to do discovery, as you'll hear,
10 where we have to go out not to -- and I want to be clear
11 about this, we have no problem producing documents about
12 CPTs, as we have agreed to do. And if it says something
13 about televisions on those documents, we are not going
14 to strike it.

15 So if as they are speculating there is some
16 evidence at a discussion of -- of a tube there was some
17 mention of televisions, they'll get it, because we are
18 not going to redact the document. It will be there just
19 like there is some mentions on televisions in the few
20 Chunghwa documents they pointed out to you.

21 But what this discovery fight is about, do we
22 have to go to separate companies that sold televisions?
23 And if they had any meeting, says with another company
24 who sold televisions, so for example, they buy and sell
25 products to each other, they go to trade associations,

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1 they do joint ventures, they attend government standard
2 setting meetings? We have to go through thousands,
3 millions of those e-mails, reviewing them, many of which
4 are in multiple languages, Japanese, Chinese, Korean,
5 whatever it is, to figure out what to produce in the
6 case when there is no basis for this allegation? The
7 burdens are gigantic for us, the burdens are gigantic
8 for you, they make the case unmanageable.

9 This is exactly what we believe was the whole
10 point of Rule 11. If Rule 11 doesn't allow relief here,
11 then it really is meaningless for these -- in terms
12 of as a gatekeeper on having a basis for allegations in
13 a complaint. It makes it meaningless. It would be you
14 only can look at Rule 11 at the end of the case when you
15 are in summary judgment, which makes absolutely no sense
16 at all the way that rule is structured.

17 And I do not believe that's what Keegan meant
18 about that. And I don't think it could mean that in
19 light of Townsend says in the en banc decision of the
20 Ninth Circuit.

21 Finally, on relief, your Honor, your Honor
22 has -- the one thing I think everyone agrees, you have
23 enormous discretion under Rule 11 to decide what's the
24 appropriate relief. All the cases say that. We believe
25 here the most important, appropriate relief is to strike

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1 the allegations and basically just put the direct
2 purchasers in the same position as the indirect. That's
3 all we are asking. The case will go on, case will go
4 on. Massive discovery still going to go on. But it's
5 plenty massive just limited to the allegations of a tube
6 conspiracy, and we don't dispute they are entitled to
7 discovery of the effect of a -- of an alleged tube
8 conspiracy on the prices of TVs.

9 So no one is saying they can't do effect
10 discovery. But the conspiracy allegations should be
11 stricken so that the complaint is limited just as the
12 indirects have agreed.

13 We have also asked your Honor for monetary
14 relief, which we believe is appropriate. If your Honor
15 is inclined to consider both the forms of relief, what
16 we would do is put in a fee request, a reasonable fee
17 request, which would focus, your Honor, at this point we
18 believe on this motion practice and the discovery motion
19 practice which related to discovering this. That's what
20 I believe at least would be the most appropriate way to,
21 you know, to narrow to date.

22 Because the big expense that we are going to
23 incur if we have to defend these finished products
24 claims that don't belong here is about to begin now.
25 You know, it will come up on the motion your Honor is

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1 going to hear immediately after this. You know, that's
2 when the huge expense is going to occur. Right now we
3 have the opportunity to end this at an appropriate time.

4 Thank you, your Honor. Unless you have any
5 questions, I think I'll stop at this time.

6 THE COURT: All right. Does any other defense
7 counsel wish to speak?

8 MR. SIMMONS: Just in reply, your Honor. Ian
9 Simmons for Samsung Electronics Corporation, Samsung
10 Electronics of America, your Honor.

11 I join, we join in everything Mr. Kessler has
12 said. Just want to amplify briefly a couple of points.

13 The first is I think as the reply brief notes,
14 you want to bear in mind what is the standard for a
15 conspiracy. The supreme Court is explicit about this,
16 and unambiguous in the Monsanto case, when it said a
17 conspiracy is a conscious commitment designed to achieve
18 an unlawful objective.

19 When you take that standard back to this
20 flurry of meetings that the plaintiffs like to point to,
21 I think tying that standard to what Mr. Kessler says,
22 these are meetings about two manufactures, and what can
23 they do on tubes, if anything, what effect does that
24 have on the finished products.

25 These are not meetings, not emphatically

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1 meetings evincing a conscious commitment to conspire on
2 finished products. And for good reason. Most of the
3 players at those meetings didn't make finished products.
4 So I think it's very important to bear in mind the
5 substantive standard.

6 The next thing, your Honor, let me just point
7 out, Mr. Kessler likes to speak of expense and so on,
8 and defendants may be differently situated on them.

9 But I can say as I sit here right now my
10 clients have produced upwards of 600,000 documents. My
11 clients make the finished products, and they purchase
12 the tubes. We purchase the tubes. We purchase the
13 things that are talked about in any of the criminal
14 resolutions, and we -- as of today we produced about
15 643,000 documents. Those relate to finished products.

16 Prior to the filing of plaintiffs' opposition
17 in April, we were in the neighborhood of 571,000 pages.
18 Unless I'm mistaken, I don't see one of our documents
19 referenced by plaintiffs saying here you go, here --
20 here is my -- you know, here is my finished products
21 conspiracy claim.

22 We have already incurred immense expense on
23 this finished products phantom. Will they continue to
24 bleed us if the motion is denied? No doubt. No doubt.
25 I mean, let me bleed you to the table and force some

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1 sort -- I mean, that's sadly the -- it's too pervasive
2 in American litigation.

3 But some defendants may have produced
4 something on finished products, some -- we as prior to
5 their filing under opposition 571,000 pages. Where is
6 it? Where is the finished products conspiracy on the
7 part of people to buy the tubes?

8 Final point I'd leave you with, your Honor,
9 two final points. And I know I am sounding a little
10 repetitive.

11 THE COURT: I'm sorry, what?

12 MR. SIMMONS: Couple of other points.

13 THE COURT: Yeah.

14 MR. SIMMONS: It's very rare where you get the
15 amnesty candidate, Chunghwa, answering requests for
16 admissions like what we put before the court here.
17 Chunghwa emphatically admitted they have no knowledge or
18 evidence of a finished products conspiracy.

19 You know, I spoke even to Joel Sanders of
20 Gibson Dunn about that when we were serving those. He
21 said that's just not -- that's just not on green earth
22 ground. So we can't discount the value of those
23 admissions.

24 Final point, your Honor, the indirects said
25 look, it's a tube case. I am -- my putative class

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1 members bought finished products and I think they were
2 impacted by an upstream input conspiracy, I want some
3 evidence on passthrough and so on. I don't think there
4 is a defendant at this table, they can correct me if I
5 am wrong, who would take issue with that. But that is a
6 dramatically different scope of discovery than produce
7 everything on finished products and the whole thing.

8 So long-winded way, your Honor, of saying
9 while I continue to be bled, my clients, maybe, maybe,
10 but I have already incurred upwards of 600,000 pages of
11 discovery because, you know, motion is denied, we are
12 going forward.

13 I think the defendants are being circumspect
14 with this motion. No one is seeking monetary sanctions.
15 They are simply saying enough is enough, look at what is
16 before you, look at those requests for admissions by the
17 party that has been cooperating with opposing counsel.
18 Look at it. And we have already incurred immense
19 expense. It should stop.

20 That's -- I'll -- I'll maybe reserve depending
21 on what is said by the opposing table. But that's all
22 I'll say for now.

23 Thank you for your consideration.

24 THE COURT: Any other defendant want to be
25 heard?

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1 MR. SHAPLAND: This is Eric Shapland, your
2 Honor, on behalf of LG Electronics. We did not join the
3 Rule 11 motion, so I didn't have an opportunity to
4 respond to some of these statements made in plaintiffs'
5 opposition.

6 I just wanted to make one footnote point.
7 Plaintiffs do a lot of lumping together of all the
8 various different defendants. And in one place they
9 provide a list of all those defendants who have been
10 indicted or whose employees have been indicted, and they
11 include my client, LG Electronics, in that discussion.
12 I want to be clear that LG Electronics has not been
13 indicted, nor have any of its employees.

14 What plaintiffs are referring to are
15 indictments against employees of a joint venture which
16 is a separate company which was created in 2001. And so
17 those individuals were not LGE employees.

18 THE COURT: All right. Anybody else on the
19 defense side?

20 All right. Plaintiffs' side.

21 MR. LEHMANN: Your Honor?

22 THE COURT: Yeah.

23 MR. LEHMANN: Mr. Saveri and Mr. Simon were to
24 discuss the factual components related to this claim.
25 But given what has gone before and your Honor's express

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1 concerns about how to interpret the Keegan case, I think
2 it might be useful to first set the legal framework.

3 THE COURT: That's fine. Whatever way you
4 want to do it. Do you want to speak sitting or do you
5 want the podium?

6 MR. LEHMANN: I prefer to just speak here.

7 THE COURT: Okay. That's fine. Go ahead.

8 MR. LEHMANN: Your Honor, I'm going to start
9 with the Townsend case, the en banc decision of the
10 Ninth Circuit.

11 THE COURT: Yes.

12 MR. LEHMANN: And that case establishes that a
13 filing can be sanctionable under Rule 11 if it's done
14 either for an improper purpose or is frivolous. The
15 Ninth Circuit en banc said frivolousness involves a
16 two-fold inquiry. It is both baseless and made without
17 a reasonable and competent inquiry.

18 The Ninth Circuit in Townsend also recognized
19 that there is a sliding scale here in terms of the
20 circumstances of the case and the type of pleading that
21 is being attacked under Rule 11. You would apply a
22 different standard with respect to a pleading submitted
23 in connection with summary judgment than you would with
24 respect to a complaint.

25 The Ninth Circuit in Townsend en banc said

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1 this: If the relevant facts are in control of the
2 opposing party, more leeway must be given to make
3 allegations in the early stages of litigation that may
4 not be well grounded.

5 In a similar vein, leeway should be given to
6 make allegations relating to an opposing party's
7 knowledge, purpose, or intent if the case is one in
8 which a prudent lawyer to be safe would name a number of
9 defendants such as in a complex product liability case.
10 Imprecision at the outset of the litigation should be
11 tolerated.

12 How does Keegan interpret Townsend? The court
13 in Keegan read Townsend as what it called an "objective
14 objective standard" that turns on a conjunctive filing
15 of both baselessness and lack of reasonable inquiry.

16 But what does that mean?

17 I think the fair reading of Keegan -- and it's
18 directly derived from Townsend -- is that an attorney
19 cannot be sanctioned for a complaint that is not
20 well-founded so long as he or she conducted what a
21 reasonable person would view as a reasonable inquiry.

22 Likewise, under the logic of Keegan, derived
23 from Townsend, an attorney can't be sanctioned for a
24 complaint which is well-founded, but the attorney failed
25 to conduct a reasonable inquiry to know that it was

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1 well-founded.

2 The objective objective test as viewed in
3 Keegan means that you don't rely solely on what the
4 plaintiffs knew what they filed the lawsuit. The court
5 said that under that test, for example, the fact that an
6 attorney didn't rely in certain cases before raising a
7 claim that showed that the claim was non-frivolous was
8 irrelevant, because it's not a subjective inquiry, it's
9 an objective inquiry as to both baselessness and lack of
10 due diligence.

11 And consider the facts that were involved in
12 Keegan. There, there was a securities suit filed in
13 1991. It turned out as discovery progressed there was a
14 scientific study in 1989 that supported the theories
15 advanced in the plaintiffs' suit about why the
16 securities filings of the defendant were inaccurate and
17 misleading.

18 The court below, the district court, said too
19 bad, you have to look at what the plaintiffs
20 subjectively relied on in 1991, and even if they would
21 have been right under that 1989 study, if they didn't
22 rely on it, they should be sanctioned. The Ninth
23 Circuit said no, that's incorrect.

24 So what's the takeaway from Keegan? You can't
25 grant a Rule 11 motion if there existed evidence of

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1 which the plaintiffs were unaware at the time of the
2 filing and on which they didn't rely that would support
3 their claim and establish that their claims were not
4 baseless. That would include, for example, in the
5 context of this case evidence of discussions between
6 defendants on finished product that might be in these
7 500,000 pages, which we are only in the process of now
8 starting to review, it might be in the documents that
9 are going to be produced by other defendants that we
10 haven't yet received because you have to look at all of
11 the evidence that would have been available and on which
12 they could have relied at the time they filed the
13 complaint, and we are talking about documents that
14 obviously antedated the complaint in 2009.

15 So Keegan to my mind flows directly from
16 Townsend and states the correct rule. It says you
17 shouldn't be looking at the subjective intent or
18 knowledge of the plaintiffs who filed the claim, you
19 should be looking about what's objectively reasonable,
20 and part of that inquiry would include evidence that
21 existed, but was unknown to and not relied on by the
22 plaintiffs at the time they made their claim.

23 THE COURT: Well, is Mr. Kessler correct,
24 then, that no Rule 11 motion could ever be made until
25 you are at least beyond the discovery stage and into

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1 motions for summary judgment?

2 MR. LEHMANN: Well, I'll tell you, in Keegan
3 it wasn't at the point of summary judgment. Judge Conti
4 in the Hayes Microcomputer case said citing this
5 conjunctive standard that it's a difficult standard to
6 meet, and the moving party rarely meets it.

7 Let me overlay something else on top of this.

8 THE COURT: Well now, wait a minute. Answer
9 my question.

10 MR. LEHMANN: The answer, your Honor --

11 THE COURT: Does Keegan entitle you to all the
12 discovery you want on all the issues in the complaint
13 and they can't be reached by a Rule 11 motion until all
14 that discovery is finished?

15 MR. LEHMANN: In my view, the holding of
16 Keegan is such if they want to file their Rule 11
17 motion, they should do it at the time of summary
18 judgment, not now.

19 And there is another reason why I would say
20 that. This is an antitrust case involving allegations
21 of conspiracy. The Ninth Circuit has said that the
22 evidentiary requirements imposed by Rule 11 must be
23 applied with particular latitude in antitrust cases
24 involving conspiracy allegations.

25 In the decision in the Community Electrical

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1 Services case cited in our brief, the court said the
2 antitrust aspects of this case also affect our
3 determination under Rule 11. We acknowledge the lenient
4 evidentiary requirements for proving a conspiracy
5 violating antitrust laws. Federal courts grant wide
6 latitude in concluding conspiracy or collusion from
7 parallel conduct and the inferences drawn from the
8 circumstances.

9 We grant summary judgment less frequently in
10 the antitrust context in part because the alleged
11 conspirators control the proof. The less demand -- this
12 less demanding standard should also apply under Rule 11
13 to evaluate the associated documents. That's 869 F.2nd
14 1235 at 1246.

15 Townsend disagreed with Community Electric on
16 another point, but not on this point. And this holding
17 in Community Electric has been followed by the Ninth
18 Circuit in an opinion as recently as 1997, it's an
19 unpublished opinion, so we didn't include it in our
20 brief. But if your Honor wants to see it, it's 1997
21 Westlaw 76177, Hilo versus BP Exploration.

22 Other courts besides the Ninth Circuit take a
23 similar liberal view of Rule 11 in the context of
24 pleading antitrust conspiracies. The Third Circuit held
25 this in the Mary Ann Pensiero case, 847 F.2nd 90 at page

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1 95, cited in our brief. Proving a conspiracy is a
2 usually difficult and often impossible without resort to
3 discovery procedures. This is particularly true in
4 antitrust actions where the proof is largely in the
5 hands of the alleged conspirators. A requirement that
6 counsel before filing a complaint secure the type of
7 proof necessary to withstand a motion for summary
8 judgment would set a prefiling standard beyond that
9 contemplated by Rule 11. At the time plaintiffs'
10 counsel filed the complaint here he knew facts that
11 supported a reasonable suspicion of cooperation between
12 defendants and other parties who could have been
13 expected to benefit from the defendant's intransigence.

14 These factual circumstances and the rational
15 inferences that may be drawn from them convince us that
16 allegations of the first count comported with Rule 11's
17 prefiling investigation requirement.

18 That ties into another point that needs to be
19 considered here. Under the applicable Ninth Circuit
20 standards as set forth in the Met Life case, you don't
21 have to have, you don't have to have a smoking gun in
22 order to get past a Rule 11 motion with the complaint.
23 You don't need killer evidence. You can rely on
24 inference, you can rely on inferences that would be
25 drawn from conclusions. All you need is some evidence.

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1 The Met Life case which we cited extensively
2 in our brief makes this point. It says that to satisfy
3 a Rule 11, a factual allegation need only have some
4 evidentiary support. I'm citing Met Life 2010 Westlaw
5 5559693 at pages 10 and following.

6 An attorney satisfies his or her burden under
7 Rule 11 by confirming that some evidence supports their
8 claim, his or her claims. For Rule 11 purposes the
9 allegation merely must be supported by some evidence.
10 Because we are unable to say that plaintiffs have had no
11 factual basis for the allegation we cannot conclude that
12 plaintiffs violated Rule 11's factual injury.

13 For purposes of Rule 11, circumstantial
14 evidence and the reasonable inferences drawn from that
15 evidence are treated as evidentiary support to overcome
16 a Rule 11 motion.

17 You don't need killer evidence when you file
18 an antitrust complaint. You certainly don't need it to
19 avoid a Rule 11 motion based on that complaint.

20 I hand it over to my colleagues.

21 THE COURT: Okay.

22 MR. GUIDO SAVERI: Your Honor, I'd like to
23 make a few statements before we get things going. You
24 mentioned what the standard was. What Mr. Kessler in
25 effect has said, and what he's argued is, a motion for

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1 summary judgment. And that is not a proper motion for a
2 Rule 11 as indicated by the advisory notes under
3 Rule 11.

4 His whole thrust is that you don't have a
5 case, and consequently you should grant the motion. We
6 do -- we have alleged certain things in our complaint,
7 and we are not -- eventually we should be given the
8 right to prove those things. And Mr. Kessler's making
9 the motion that he should make at the end of the case.

10 And then I want to start talking about
11 standards. I view this Rule 11 motion as an insult to
12 me and to my co-counsel. It violates the purpose of
13 Rule 11 and was filed for improper motives, as discussed
14 below.

15 In ruling on a Rule 11 motion, the court must
16 consider the signage credibility, the signers'
17 credibility, the persons who signed that complaint.

18 Judge Conti was part of the appellate panel in
19 Rofact International, Inc. versus Hitachi, 931 F.2nd,
20 147 Fed Circuit 1990, where it was stated that, quote
21 "Considering whether a complaint was supported by fact
22 and law to the best of the signer's knowledge,
23 information, and belief, a court must make some
24 assessment of the signer's credibility. And a district
25 court's ruling that a litigant's position is factually

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1 well grounded and legally tenable for Rule 11 purposes
2 is similarly fact specific." And he was quoting from
3 the U.S. Supreme Court's opinion in Cooter versus Dell,
4 496 U.S. 384 1990.

5 Now, I have been practicing plaintiffs'
6 antitrust class action law since 1959, and I have
7 settled or won many cases and obtained collectively
8 billions of dollars for classes. I was selected by the
9 State Bar Of Unfair Competition and antitrust section as
10 lawyer of the year in 2007. I have testified before the
11 federal Judiciary Committee on antitrust matters, and I
12 have lectured on antitrust matters before the Federal
13 Practice Institute and other lawyers associations.

14 Without being boastful, I believe I have a
15 reputation for poverty, honesty, and the ethical
16 practice of the law.

17 I have filed more than 100 antitrust
18 complaints in my career. Many of them were based on
19 government investigations and many were not. I have
20 never filed a complaint in bad faith, nor have I ever
21 been accused of doing so. Such a motion impugns my
22 integrity and those of my co-counsel.

23 The consolidated complaint in this case was
24 signed by the most prominent and experienced antitrust
25 attorneys in the United States. The executive committee

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1 alone, alone is composed of the following attorneys and
2 firms, and I'm going to list six or seven of them that
3 are most prominent and best class action antitrust
4 attorneys in the United States and have been so for the
5 past 30 years.

6 In fact, Mr. Cocette, who is on a steering
7 committee and signed this complaint, was recently
8 inducted into the Trial Lawyer Hall of Fame for 2011.
9 It is the most prestigious trial lawyer association in
10 the United States.

11 Joseph Cotchett, Michael Lehmann of the
12 Hausfeld office, his office has been lead counsel in I
13 don't know how many cases, and they know what they are
14 doing.

15 Richard Heimann of the Lieff Cabraser office
16 is lead counsel in LCD, and is a very prominent
17 antitrust lawyer.

18 Bruce Simon of Pearson, Simon, Warshaw, Penny,
19 he is the lead counsel in LCD, and his background is
20 impeccable on antitrust litigation.

21 Laddie Montague out of Philadelphia is one of
22 the leading attorneys in the United States on antitrust
23 litigation, and is lead counsel in many cases, including
24 a chocolate case back East.

25 Joseph Bruckner of Lockridge, Grindal and

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1 Nauren in Minneapolis is of the same kind, has been lead
2 counsel in many cases in the United States.

3 And Michael Free of Free, Scanner, London, and
4 Million in Chicago has been lead counsel in many cases.
5 In fact, Mr. Freed and I were lead counsel in a brand
6 name prescription drug case in front of Judge Kocoras
7 that we tried in Chicago eight or nine years ago. That
8 case did not have any government basis allegations or
9 anything else. We developed that case and we settled it
10 for \$735 million. We went to trial, we lost it on a
11 trial, it was affirmed on appeal. But Mr. Freed is one
12 of the most prominent attorneys in the business.

13 So the point that I'm making, if you read what
14 Conti says, you have got to look at the credibility of
15 the lawyers.

16 So we don't file actions in bad faith. And
17 that is the allegation in this complaint, that we have
18 filed this action in bad faith.

19 The present Rule 11 motion is a fragrant abuse
20 of Rule 11, and is the type of motion specifically
21 criticized by the advisory committee notes to Rule 11,
22 which state that, quote, "Rule 11 should not be employed
23 as a discovery device or to test the legal sufficiency
24 of all allegations in the pleadings, and that other
25 motions, other motions are available for these

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1 purposes."

2 And that's exactly what Mr. Kessler and his
3 group are doing. And it's interesting to note that only
4 three law firms have filed the Rule 11 motion in this
5 case, all the other defendants have not filed it.

6 The defendants here have tried three times to
7 get the allegations of the direct purchaser's complaint
8 overturned, once before your Honor, again before
9 Judge Conti and seeking review of your Honor's decision,
10 and a third time in seeking an interlocutory appeal.

11 All these efforts failed.

12 Rather than fairly litigating the issues
13 framed by the complaint, a subset other than the three
14 here, defendants have chosen the tactic of using this
15 Rule 11 motion as another thinly disguised dismissal
16 attempt. That's what they are trying to do. It's a
17 collateral attack, a collateral attack on what your
18 Honor ruled, what Judge Conti ruled, and what the Ninth
19 Circuit ruled.

20 The court should not tolerate this conduct.
21 In assessing this latest motion, the court should keep
22 in mind that counsel for Panasonic has a pattern and a
23 practice of making un-meritorious Rule 11 motions as
24 reflected in footnote 2 in our brief.

25 Also, this motion is not a discovery motion.

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1 It does not relate to the scope of discovery that
2 plaintiffs are entitled to under the liberal rules of
3 discovery to prove their case. That is a discovery
4 issue which is being separately argued, and it's going
5 to be argued a little later. And it gets into the
6 number of custodians, how many custodians do you really
7 need to get into this question of finished products.

8 And as Mr. Savari will argue later, we have
9 worked that problem out with every defendant. And it
10 covers pursuant to the -- to your order and it covers
11 finished products. We worked out a custodian basis with
12 everybody, every defendant in this case on finished
13 products with the exception of Mr. Kessler.

14 It is plaintiffs' position that discovery
15 should be broad enough to permit them to fully discover
16 the issues presented by the complaint and should not be
17 truncated by unfounded arguments of burden which are
18 universally raised by defendants in cases of this kind
19 by the use of adjectives such as "massive, global," and
20 similar adjectives in an effort, in an effort to mislead
21 a court into improperly limited discovery simply because
22 in doing so it would make the case easier and perhaps
23 shorter, but at the same time depriving the plaintiffs
24 of the discovery that they are entitled to in order to
25 prove their case.

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1 Like DRAM, SRAM and LCD, the CRT is a global
2 conspiracy involving both cathode ray tubes and finished
3 products. And a court should not deprive plaintiffs of
4 the discovery they are lawfully entitled to by the
5 defendants.

6 The length of the class period, the length of
7 the class period and the products involved and the
8 global nature of the conspiracy were created by the
9 unlawful conduct of the defendants, not by us, and the
10 plaintiffs should not be penalized because of it. This
11 case is not different from what happened in DRAM, SR and
12 LCD. These are global conspiracies.

13 And the nature of the cases that we have
14 throughout the United States like the air passenger case
15 and the transport case back in New York involving the
16 airlines, they are all global conspiracies. The
17 antibiotics case was a global conspiracy. You cannot
18 cut these cases down, because they are global
19 conspiracies.

20 And the defendants always come in with these
21 arguments, they are massive, we have got to do a lot of
22 work, and they have all been rejected because they are
23 global conspiracies which affect everything, and you
24 can't curtail the discovery in a case on a basis of
25 so-called "massiveness." These cases are big and

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1 require a lot of work.

2 To violate Rule 11, a pleading must have been
3 filed without a reasonable investigation. Under all the
4 circumstances, and -- and it must be objectively
5 baseless. And we refer the court to the Townsend and
6 Keegan cases, and specifically to Judge Conti's decision
7 in the Ray Hayes Microproducts case.

8 The allegations in the consolidated complaint,
9 the allegations of the consolidated complaints are
10 neither objectively baseless, nor made with a reasonable
11 investigation under all the circumstances.

12 In other words, the -- the allegations of our
13 complaint are neither objectively baseless, nor were
14 made without a reasonable investigation of all the
15 circumstances.

16 Plaintiffs' extensive prefiling investigation
17 covered substantial evidence that included finished
18 products. Its prefiling investigation was extensive and
19 included the following: An extensive oral proffer from
20 a participant in the conspiracy, defendant Chunghwa.
21 Chunghwa identified the participants and provided the
22 dates of over 500 meetings, described the different
23 types of meetings and explained the typical matters
24 discussed.

25 It provided an evidentiary basis for alleging

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1 that the conspiracy including finished products. As an
2 example, the CRT prices agreed upon at the meetings
3 apply to internal, internal transactions of the
4 vertically integrated conspirators; that is, those that
5 also manufactured TVs and monitors as well as to third
6 parties. These internal sales constitute the majority
7 of defendants' sales of CRTs.

8 Now, Mr. Simon talked about his client. And I
9 don't want to get off the tangents.

10 MR. SIMON: Ian Simmons. Ian Simmons. Not
11 Simons.

12 MR. SAVERI: Ian Simmons.

13 MR. SIMON: There is a big difference.

14 MR. SAVERI: And he makes a big deal that his
15 client doesn't manufacture tubes, it just manufactures
16 finished products, and he is a big victim of the
17 conspiracy.

18 So on behalf of Samsung, he is going to sue
19 his parent who just pled guilty in front of Judge Alsup
20 last week. So he is going sue his client, another
21 Samsung subsidiary, for fixing the prices of the product
22 that it sold to his client, the other Samsung person.
23 And presumably when he does that he will have to take
24 the deposition of the chief executive officers and
25 managing pricing agents of Samsung, the parent of his

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1 company. And I'd like to see that when that happens.

2 So these arguments that they are making are so
3 ridiculous that they are absurd. This is why we are
4 talking about you have to look at the internal
5 situation.

6 One Samsung company makes the tubes, it sells
7 it to another Samsung who takes those tubes, puts the
8 increased price in the finished product, sells that
9 product at a high price, and steals money from my
10 client. And for them to come in and say they are
11 victims is the most ridiculous statement I have ever
12 seen.

13 I want to be present when he takes the
14 deposition of the president of the parent company. And
15 that theory and idea permeates a lot of these cases
16 because one company manufactures the product and sells
17 to the other product, and then it goes on.

18 And in that connection, it's a little late,
19 but I want to read to you a statement about
20 conspiracies. You talked about direct evidence.
21 Seldom, seldom in antitrust case do you ever find direct
22 evidence of a conspiracy. And I have been in these
23 cases for many years. And I don't know of anyone, maybe
24 one exception, that can find direct evidence of people
25 agreeing all right, let's sit down, fix this.

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1 Everything is circumstantial. You have got to prove a
2 conspiracy by circumstantial evidence. That is the only
3 way you can do it.

4 And when you put all the pieces together
5 sufficiently so to let a jury determine whether or not a
6 conspiracy existed, we do not have to prove direct
7 evidence.

8 In fact, as I said, the experience in all
9 these cases, in all these major cases, in the DRAM case,
10 in the LCD case, in the antibiotic case, in brand name
11 prescription drug cases, all involving circumstantial
12 evidence cases.

13 And in that connection, your Honor, I want to
14 read to you one small paragraph of a case, United States
15 versus Consolidated Packaging Company, 575 F.2nd 117 at
16 126, Seventh Circuit, 1978. And this is what the
17 appellate court said. This is a case where the
18 government tried the plaintiff, he was convicted, and he
19 took an appeal. And this is what the court says: "The
20 law has some obligation to keep up with the ingenuity
21 and subtlety of sophisticated businessmen, to keep up
22 with the ingenuity and subtlety of sophisticated
23 businessmen. If persons devise some subtle, unique form
24 of conspiracy tailored to best serve their own purposes
25 which leaves few tracks or fingerprints, it may violate

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1 the law, even though it cannot be easily accommodated in
2 the familiar mode of a simple and limited conspiracy."

3 That is the best statement that I have seen in
4 my years of what goes on in conspiracy. You get these
5 high class guys that get together and try to beat the
6 system.

7 In fact, the documents that we will -- that
8 Chunghwa produced, there is one great one that says how
9 to -- how to avoid the antitrust laws. And then they
10 list how, what you do to avoid the antitrust laws.
11 That's one of the documents that we got from Chunghwa.

12 And when you are talking about direct
13 evidence, I may go back to the -- to the electrical
14 cases. There were a lot of indictments in the
15 electrical cases, about 17 of them. They were
16 individual indictments on different products. They were
17 of steam turbine generators, hydro generators and
18 everything else. And there was one product that there
19 was a conspiracy on, and the FBI couldn't figure out how
20 they did it. They couldn't figure out how they -- they
21 worked the conspiracy on this product.

22 So they finally went to the defendants who
23 pled guilty on that product and said "How did you do it?
24 How did you fix the price on this product? We can't
25 figure out how you did it."

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1 And the representatives of the company said
2 "We did it by the phase of the moon." I'm not
3 exaggerating. By the phase of the moon, depending what
4 phase of the moon was that would tip off what guy that
5 came in with the highest price.

6 Well, that's the stuff that we find when we
7 filed these cases. And I wanted to bring that court's
8 attention.

9 But let's get back to what we have. As I
10 said, what we have found in this case, the CRT prices
11 agreed upon at the meetings apply to internal
12 transactions, as I just said, internal transactions of
13 the vertically integrated conspirators; that is, those
14 that also manufactured TVs and monitors as well as to
15 third parties. These internal sales constitute the
16 majority of defendants' sales of products.

17 We also found that the status of the finished
18 product market, that is, prices, sales, projected
19 demand, and whether the prices of finished products
20 could be increased in the amount of the agreed upon CRT
21 price increase were regularly discussed at the
22 conspiratorial meetings. And the defendants admit this.
23 They admit that these things were discussed at the
24 meeting.

25 And I am repeating. The status of the

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1 finished product market, that is, prices, sales,
2 projected demand, and whether the prices of finished
3 products could be increased in the amount of the agreed
4 upon CRT prices increased -- price increased. These
5 were regularly discussed at conspiratorial meetings.

6 THE COURT: What are you reading from? Where
7 does that quote come from?

8 MR. SAVERI: This is -- this is not a quote.

9 THE COURT: Okay.

10 MR. SAVERI: But this is what we have found in
11 our investigation.

12 THE COURT: All right.

13 MR. SAVERI: We also have found the following
14 in our investigation. And I'm getting -- I'm citing
15 this because this is what we found in our investigation
16 and to support our theory -- not our theory, but to
17 support the allegations of our complaint that we did
18 make a reasonable investigation under the circumstances,
19 and that our complaint is not objectively baseless.

20 We also found that the prices of CRTs was set
21 based on the conspirator's view of their effects on the
22 finished product.

23 While Chunghwa --

24 THE COURT: Would you read me that again,
25 please?

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1 MR. SAVERI: The prices for CRTs were set
2 based on the conspirator's view of their effects on the
3 finished products.

4 In other words, the CRT price was set, what
5 effect is it going to have on the finished products.
6 Because if I'm selling the tube, I want to know what --
7 and fixing the price, I want to know what effect that
8 has on the finished product. Because if -- if the price
9 is low, then the price of the finished product is going
10 to be less. So if you fix the price of the tube, we
11 know that the finished product price is going to be
12 higher.

13 And that in and of itself is a unitary
14 conspiracy. That's a price fix on -- that's a price fix
15 on -- on the tube and on the finished product.

16 You and I get together and say okay, I'm doing
17 the tubes, but I know it's going to have an effect on
18 the price. So I'm going to fix my tube because I know
19 it's going to have an effect, and the price of the
20 finished product is also going to be affected, and so
21 that the price of the finished product passed on is
22 going to be excessive.

23 Now, under Socony-Vacuum, under the Catalano
24 cases and other cases we cite, that in and of itself is
25 a conspiracy to fix the price of the tube and the

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1 finished product. That's what Socony says, that's what
2 Socony says, and the other cases we cite. That in and
3 of itself is a conspiracy to fix the price on the tube
4 and on the finished product. That is the law.

5 Now, what else did we find? The prices of
6 CRTs was set based on the conspirators' view of their
7 effects on the finished product. While Chunghwa was not
8 allowed by the DOJ to provide documents, they were not
9 allowed to give us documents, Chunghwa read, Chunghwa
10 read the various notes of these meetings to the
11 plaintiffs' counsel, they read various notes of these
12 meetings to the plaintiffs' counsel which confirmed
13 these discussions, including notes that showed the
14 conspirators deriving the CRT price from a targeted
15 finished product price.

16 In other words, they read to us. They
17 couldn't give us the documents, but they read to us
18 these -- they read to us that this is what the documents
19 you get are going to show. And on the basis of what we
20 got, those are one of the reasons why we filed a
21 complaint.

22 Now, here are a few examples. There is an
23 April 13th, 1999, April 13th, 1999 top management report
24 gives consideration to colored display tube prices as a
25 way to punish sellers of monitors. That's TVs. That is

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1 TVs who set their monitor price too low.

2 In other words, a April 13th, 1999 top
3 management report gives consideration to increasing
4 color display tube prices as a way to punish sellers of
5 monitors. That is TVs who set their monitor prices too
6 low.

7 So in other words, we have got to see what we
8 are doing. If our monitor price is too low, that
9 finished product price is going to be too low.

10 There is a June 23, 1999 top manager report, a
11 top manager report, where it was discussed that raising
12 prices on 15-inch CDTs by \$5.00 would allow monitor
13 makers, that is, TV makers to adjust their prices upward
14 to make an extra profit.

15 So what are they talking about finished
16 products if it has nothing to do with finished products?
17 Here is a guy talking about tubes and say hey, we better
18 watch out on 15-inch CDTs because by allowing five bucks
19 we are going -- that's going to affect the price of the
20 finished product, so we are going to increase the price
21 of the tube. That's what that document says.

22 Note another one. Notes from the June 23,
23 2000 CDT working meeting where it was noted that an
24 increase in monitor prices directly benefits CDT
25 increases. In other words, the increase on the price of

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1 a monitor price directly affects, when they talk about
2 monitor prices talking about TVs, affects CDT increase.

3 There is a September 21, 2001 CDT top
4 management meeting where the prices charged for monitors
5 were used as a benchmark to set the prices for CDTs so
6 that the CRT monitors should be priced at a defined
7 level below the LCD monitors. This is what now -- we
8 even discussed, the LCD discussion; in other words, that
9 the CRT tube prices should be priced at a defined level
10 below LCD monitors.

11 At these meetings they talk about the tubes
12 and they talk about the prices and they talk about
13 finished pricing, and the information that we have been
14 given shows that.

15 Then there is a February 22, 2002 top
16 management level meeting where the CPT, where Chunghwa
17 indicated that the \$2.00 price increase this time, I'm
18 quoting, has to facilitate monitor makers, it has to
19 facilitate monitor makers, that is, TV makers, the
20 transfer of the CD increase to customers, and that the
21 increase in price will increase each size again by \$3.00
22 in April. It hopes that makers can have a common
23 understanding and implement accordingly. I'm quoting
24 here. The English isn't correct, but this is how the
25 foreign people work.

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1 There is a March 25, 1927 (sic) top manager
2 level meeting where a CD price hypothetical hike was
3 discussed, and it was said that, quote "As this wave of
4 price -- again as this wave --" I'm sorry, that's not
5 the proper use of it, but this is what he says. This is
6 what the memo says. "As this wave of price hike comes
7 with short notice, price would go up by only USD 2 to 3
8 at the post stage. We should also inform the customers
9 of a possible second stage price hike so that they can
10 take time to pass it on to the OEM customers." Now, the
11 OEM customers are the guys that are making the finished
12 products.

13 Plaintiffs have more evidentiary support for
14 these allegations that moving defendants failed to
15 credit. Defendants cannot dispute that there is
16 evidence that the conspiratorially set prices for CRT
17 tubes explicitly apply to internal transfers within
18 vertically integrated defendants. This fact alone
19 supports plaintiffs' allegations of a unitary conspiracy
20 because such internal prices are meaningful to a
21 vertically integrated company, or a member of a
22 vertically integrated corporate family, it's meaningful
23 only as a basis to determine the pricing of the finished
24 products, of which the tube was a primary and most
25 expensive component, over 50 percent, 50 percent.

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1 From this fact alone a jury could infer a
2 common scheme that the illegal tube price increases
3 would be incorporated into the prices of defendants'
4 finished products.

5 Moreover, it makes no sense for a manufacturer
6 of CRTs to fix prices to itself. It's not going to fix
7 a price to itself when it sells to a subsidiary.

8 Again, the vast majority of the vertically
9 integrated defendants' price fixed CRT sales were to
10 themselves. In other words, most of the sales from one
11 subsidiary to the other were on an integrated,
12 vertically integrated basis.

13 Similarly, moving defendants -- I'm going
14 through some of these things -- what are the reasons I'm
15 going through this is that the two standards that we
16 have, you asked what are the standards of the Rule 11.
17 We have got to show that we made a reasonable
18 investigation under all the circumstances, and we have
19 got to show that what we have alleged is not objectively
20 baseless. And I'm reading these things to you as to
21 what we found out in these things that support our
22 finding that these are not objectively baseless and that
23 we did make a sufficient investigation under the
24 circumstances.

25 And nothing that Mr. Kessler said disputes

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1 this, and nothing that he has so far has indicated or
2 proven that we did not objectively, or that we did not
3 make a reasonable investigation and that our complaint
4 and our allegations or our claim is objectively
5 baseless. There is no grounds, and he hasn't shown
6 anything.

7 He comes up with a lot of conclusions, you
8 have no evidence, you have no evidence, and I have been
9 reading you a bunch of documents that reflect exactly
10 that prices were discussed and it affected both the
11 finished product and the tube.

12 And under the law as I have discussed, Socony
13 and all those cases, that in and of itself is a price
14 fixed on that product. That is the law.

15 And again, what we are doing in this case, we
16 are arguing a summary judgment motion. That's not the
17 purpose of a Rule 11. The question, did we make a
18 reasonable investigation, and was our claim objectively
19 baseless.

20 And it's no question about that they haven't
21 complied with it, that we have complied with that, and
22 they haven't proved that we didn't. And the facts that
23 I am giving you to indicate that our claim was not
24 objectively baseless. And I can go on and give you
25 more.

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1 Now, here is an interesting document. The
2 moving defendants ignore evidence showing that
3 defendants -- strike it.

4 Similarly, moving defendants ignore evidence
5 showing that defendants deriving the price of the tube
6 from their judgment of the maximum finished product
7 prices obtainable. As plaintiffs explained in their
8 responses to the LG documents request, a September 21,
9 2000 top meeting, it's a 2000, 21 2000 top meeting
10 between Samsung, LG, Orient, Phillips, and Chunghwa, the
11 conspirators reviewed and compared. This is what they
12 reviewed and this is what they compared: The costs of a
13 15-inch LCD monitor and a 17-inch CD flat monitor. Each
14 product had its current price and a forecast price and
15 each is broken down by various component parts. The
16 retail price of the CDT monitor was less than \$249 to
17 275. The wholesale price was listed at 247 to 260, and
18 the FOB price at 190. Of this latter price \$110 was
19 attributable to the cost of the CD and \$80.00 was
20 attributable to other costs.

21 Using this breakdown of monitor costs as a
22 foundation, Mr. Kim concluded how much the group would
23 be able to charge for a CD to stay in competition with
24 LCD panel makers.

25 I continue -- I can continue to go on and read

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1 these because they are very, very important.

2 THE COURT: What you just read sounds like
3 it's working the other way.

4 MR. SAVERI: What? No, it isn't.

5 THE COURT: The maximum available price or
6 maximum market price at which the finished product is
7 being sold is driving how much of an increase of the
8 component part that the manufacturer --

9 MR. SAVERI: No, but what they are doing is
10 they are discussing both the tube price and the finished
11 product to see that you can't fool around with the tube
12 price and keep it too low because it can affect the
13 finished price.

14 And so that you have to increase the -- as you
15 increase the tube price, you are also going to in effect
16 increase the price of the finished product. This is
17 what they talked about. They were related. They didn't
18 keep them separate.

19 And the notes that we have shown and what we
20 have discussed in our -- in our brief, there are a lot
21 of indications that that is what happened. Now, I can
22 continue to go on and read it.

23 Now, so that's when -- the one we filed, when
24 we filed our complaint, we had direct evidence that
25 defendants not only knew with great precision what the

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1 finished product price would be, based on a given tube
2 price, they set the tube price based on a targeted
3 finished price, product price. Again, this alone is
4 sufficient to support plaintiffs' finished product
5 allegations.

6 And to repeat, when plaintiffs filed our
7 complaint, we had direct evidence that defendants not
8 only knew with great precision what the finished product
9 price would be based on a given tube price, they set the
10 tube price based on a targeted finished product price.
11 That's a price fix.

12 Now, the moving defendants ignore plaintiffs'
13 investigation of the CRT price industry. We made an
14 investigation of the CRT price industry. This analysis
15 showed the historical pricing of CRTs and the finished
16 products, and the structure of the industry also support
17 the existence of a conspiracy encompassing both. Again,
18 this analysis by itself constitutes some evidentiary
19 support, and that is all that Rule 11 requires, our
20 analysis of the industry.

21 Now, in this case we talked -- here. Now, in
22 this case, as Mr. Kessler concedes, there were a myriad
23 of governmental investigations, a myriad of governmental
24 investigations. The DOJ and many foreign governments
25 conducted investigations into the price fixing

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1 activities of the defendants. These investigations
2 confirmed that the prices set for the CRTs directly
3 increased the prices of finished products. The DOJ
4 press release, the DOJ press release announcing
5 indictment of C. Y. Lin of Chunghwa expressly stated,
6 this is what the press release stated by the DOJ, this
7 conspiracy harmed countless Americans who purchased
8 computers and televisions using cathode ray tubes. So
9 that fixed prices.

10 The following defendants or their employees
11 have been indicted or their foreign -- or their foreign
12 equivalent for their participation in the conspiracy:
13 Chunghwa, LGE, LP Displays, which is the joint venture
14 between defendants LG and Phillips, and MTPD, which is
15 the joint venture between defendants Panasonic and
16 Toshiba. Samsung, SDI recently pleaded guilty to
17 participation in the conspiracy.

18 Plaintiffs also conducted extensive research
19 of the corporate relationships of defendants, both
20 within and without the various corporate families.
21 Plaintiffs' research included review of public financial
22 data, regulatory filings by defendants, newspaper and
23 magazine articles, and other publicly available data.
24 This research showed that most of the conspirators also
25 manufactured finished products or were amendments of

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1 corporate families that didn't.

2 It further showed that the corporate families
3 were operated in an integrated and or coordinated manner
4 by the parent corporations. This is what our research
5 showed, and it's the investigation that we made before
6 we filed the complaint.

7 The plaintiffs also conducted extensive
8 research of the structure and history of the CRT
9 products, that is, the CRT's products and the finished
10 product market. This research, this research included
11 inter alia a review of historical sales and prices,
12 market shares, pricing trends, barriers to entry, and
13 the interrelationship of market participants.

14 This information showed parallel pricing,
15 anomalous pricing, a highly concentrated industry,
16 significant barriers to entry with no competitive
17 fringe, a standardized product with competition mainly
18 on price, a history of consolidation and joint ventures
19 within the industry, the climbing demand, a record of
20 antitrust inquiry, the fact that the CRT is the major
21 and most expensive part of a display, vertical
22 integration of many of the manufacturers, both CRTs and
23 finished products, and upward movement in or
24 stabilization of prices for CRTs and the finished
25 products, despite the climbing demand.

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1 All of these factors support the existence of
2 a conspiracy extending to finished products as well.
3 These are the investigations that we made and on which
4 we based our complaint. Only this is some of the stuff
5 on which we based our complaint.

6 We also had consultation with an expert
7 economist. Plaintiffs' consultant was an expert
8 economist who also examined the structure and the
9 history of the CRT products market. The expert provided
10 plaintiffs with his opinion that there was evidence to
11 support a conspiracy encompassing both CRTs and finished
12 products based on a review of market data and the
13 government investigations.

14 Plaintiffs also conducted a review of
15 defendants' participation in other conspirators
16 including the related LCD products conspiracy. We
17 looked into this. The LCD conspiracy had been going on,
18 or the case had been going on for some time. Mr. Simon
19 is the lead counsel and knows all about it.

20 So when we prepared our complaint, we looked
21 at LCDs and manufacture of the panel, and is also the
22 manufacture of the finished product. We have CRTs, it's
23 a manufacture of the tube, and also the manufacturer of
24 the finished product.

25 And it's rather interesting when you look at

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1 the CRT case and you look at the LCD case. The CRT
2 case, this conspiracy preceded the conspiracy in LCD. I
3 don't know how the government didn't find out about the
4 CRT case before it found out the LCD case, that's rather
5 interesting, and how we were supposed to find out, and
6 it's sort of analogous to the cases that we had in the
7 citric acid cases where there was a -- where the
8 conspiracy among the defendants started in lysine, they
9 set up a program on how to fix the price of lysine.
10 Incidentally, the defendants in the lysine case all pled
11 guilty, some went to jail, and they settled for a
12 substantial amount of money.

13 So they set up such a great deal on LC -- on
14 lysine and how to fix prices and everything else. So
15 the same people also sold citric acid. They said since
16 we are so successful in lysine, why don't we do the same
17 thing in LCD, which they did, and they went -- and they
18 all were indicted. In fact, there was a trial back in
19 Chicago and I think the vice-president of AMD went to
20 jail.

21 So we looked at the LCD case to see what --
22 what similarity does that have with us in CRT. What can
23 we do. Does that give us some information, indication
24 of what's going on in CRT.

25 Now, in LCD, virtually all of the defendants

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1 in this action are known to have participated in other
2 price fixing conspiracies. Panasonic, formerly
3 Matsushita, Toshiba, Hitachi, fixed television prices in
4 Japan in the early 1990s and before. Defendant SEC,
5 defendant Samsung Electronics of America, Inc., and
6 other Samsung entities, defendant Hitachi Ltd.,
7 defendant Hitachi Device, Ltd; defendant Hitachi
8 Electronics Devices USA, various LG subsidiaries,
9 defendant Toshiba Corporation, defendant Toshiba
10 American Electronics Corporation, defendant Toshiba
11 American Information Systems, defendant Chunghwa, and
12 defendant Tatung Company of America, Inc. named in the
13 related LCD price fixing class actions. Same people we
14 have here in LCD.

15 As here, the LCD complaint was informed by
16 inside information from Chunghwa. That's how they
17 started. Chunghwa gave, made a profit in the LCD case,
18 and just as in the CRT, Chunghwa and LCD doesn't make
19 the finished product. It makes the panel. And it pled
20 guilty, and also settled the case. And Chunghwa settled
21 the case with us in this case.

22 Also, as here, the conspiracy alleged in the
23 LCD action includes finished products. Those
24 allegations survived motions to dismiss prior to filing
25 the CAC complaint.

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1 Judge Illston has since certified a direct
2 purchase of finished product claims. Moreover,
3 defendant SEC is the amnesty applicant in the LCD case.
4 These are the same people we have here.

5 SEC also admitted prior fixing with regard to
6 DRAM. SEC was in the DRAM case in which I was lead
7 counsel and they admitted to fixing prices and have a
8 guilty plea by SEC and its subsidiary.

9 And in the DRAM case, SEC was the amnesty
10 applicant. Also SEC -- when I say SEC, I'm talking
11 about Samsung, Samsung was the amnesty applicant in the
12 SRAM case.

13 And in addition, these same people were also
14 involved in the flash case. In other words, you are
15 getting these companies that have been involved in
16 flash, LCD, DRAM, and SRAM, all the same people
17 involving conspiracies. We looked at these things
18 and -- and there is -- there are rulings by Judge
19 Wilkins and also a ruling by Judge Armstrong and flash
20 and Wilkin in SRAM that if people are fixing prices in
21 one industry, the same type of people, same guys, there
22 is an inference that they are doing it in the other --
23 in the other -- in another industry where the same
24 people are involved.

25 These are the things that we considered and

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1 took into consideration when we prepared our complaint.

2 The plaintiffs here have alleged just as in
3 LCD that those defendant entities who participated in
4 the glass meetings did so on behalf of their respective
5 families of companies.

6 In other words, where they attended these
7 meetings, they attended on behalf of their all
8 companies. They didn't say "I represent this person, I
9 represent --" when they went to these meetings if
10 anybody appeared for Samsung it was understood that he
11 spoke on behalf of all the related companies.

12 Now, as indicated, the plaintiffs here have
13 alleged just as in LCDs that those defendant entities
14 who participated in the glass meetings did so on behalf
15 of their respective meetings of companies, allegations
16 that Judge Illston deemed sufficient to tie in related
17 entities who manufactured finished products.

18 As in LCDs, we, the plaintiffs in this case,
19 were lead to believe from the Chunghwa proffer that
20 individual participants in the conspiratorial meetings
21 did not necessarily know the corporate affiliation of
22 their counterparts and didn't distinguish between the
23 entities and a corporate family. Indeed, even third
24 party makers of finished products attended some of the
25 conspiratorial meetings.

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1 As in LCD, plaintiffs could reasonably believe
2 that subsidiaries who manufactured downstream products
3 could be held liable along with their parent entities
4 for acts of -- of the alleged overarching conspiracies.

5 The plaintiffs in this case also knew, also
6 knew for vertically integrated defendants' public
7 filings that the various related companies in the
8 Samsung, Hitachi, Toshiba, Panasonic, Philips, LG, and
9 Tatung corporate families were closely intertwined,
10 intertwined, and managed on a central top-down basis,
11 they were intertwined and managed on a central top-down
12 basis.

13 Thus a conspiracy involving the manufacturing
14 entities of the CRTs within those families could be
15 reasonably viewed to also encompass the manufacturing
16 entities that made the finished CRT products within
17 those families, especially given intra-family corporate
18 sales that occurred.

19 The plaintiffs in this case also knew that the
20 DOJs in February of 2009 indicted C. Y. Lin of Chunghwa.
21 And it was accompanied by a press release that stated,
22 the indictment was accompanied by a press release that
23 stated this conspiracy harmed countless Americans who
24 purchased computers and televisions using cathode ray
25 tubes sold at fixed prices. This could be reasonably

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1 interpreted that the conspiratorial impact extended to
2 finished CRT products.

3 Indeed, Judge Conti, Judge Conti in upholding
4 the special master's ruling denied motions to dismiss
5 said that, quote "When announcing the indictment, the
6 acting assistant attorney general in charge of the
7 antitrust division suggested the conspiracy extended
8 beyond CRT themselves." That same inference is present
9 here, exactly what Judge Conti said. From reading these
10 releases he made that, drew that inference, that same
11 inference could be drawn here.

12 Now, since the filing, since the filing, since
13 the filing of our complaint, the DOJ has indicted in
14 August of 2009 and November of 2010 five more executives
15 of the defendants here: Simon Lee, Albert Yang, Alex
16 Yen, Tony Chung, and Jason Kim. The DOJ has indicted
17 Samsung SDI through its participation in the CRT
18 conspiracy and Samsung, SDI pled guilty earlier this
19 month.

20 The publicly available guilty pleas refer to,
21 quote, "Antitrust conspiracy involving the manufacture
22 or sale of cathode ray tube products, including CDTs and
23 CPTs in the United States and elsewhere." In other
24 words, it says includes the manufacture and sale of
25 cathode ray products including CDTs --

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1 THE COURT: Well, does that mean finished
2 products --

3 MR. SAVERI: Yes, it does.

4 THE COURT: -- or does it mean the product of
5 the cathode ray tube or the --

6 MR. SAVERI: When they start talking about --

7 THE COURT: -- companies --

8 MR. SAVERI: When they start talking about the
9 victims of people who bought TV, the victims -- the
10 victims were the people who bought the TVs. That's what
11 they said. These are the releases that the government
12 said when they came out with the announcements.

13 I can go on on this, your Honor. I'm getting
14 down to the bottom here. I'm going to cut down -- I --
15 most of this or a lot of it is included in our brief.

16 THE COURT: Yeah, I know.

17 MR. SAVERI: And I'm going through these
18 things.

19 THE COURT: I hear you.

20 MR. KESSLER: I'm making a little more detail
21 than I probably should.

22 But I want to show you what we -- the
23 investigation that we mapped and what we saw and what
24 was the basis of our complaint. And from looking at all
25 this stuff, no one can conclude that our complaint was

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1 objectively baseless.

2 I would like to finish with the -- what I said
3 before. A conspiracy to fix the prices of a component
4 of a finished product operates as a conspiracy to fix
5 prices of that finished product to the extent company
6 conspirators sold both products. And I cite the
7 Catalano case, Supreme Court case, U.S. versus Socony
8 and the Northwest case also, and they are all cited in
9 our brief.

10 I want to conclude this way. The present
11 motion is a --

12 THE COURT: Wait a minute. Wait a minute.
13 Are you arguing that because a component price was fixed
14 by conspirators and the component price is a factor in
15 determining the price of the finished product, that
16 automatically there is a conspiracy to fix the price of
17 the finished product?

18 MR. SAVERI: That's correct.

19 MR. SIMON: If I could elucidate on that, what
20 we are saying is the fact that the finished products and
21 the components were both discussed, the prices amongst
22 competitors, and that those competitors are vertically
23 integrated companies that make both, and that we have
24 sufficient facts to show that there is impact on both,
25 is a unified conspiracy, as Mr. Savari is describing it.

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1 And this is not new, your Honor. This is what
2 we argued twice before you in the motion to dismiss
3 hearing on October 5th, 2009, and at the discovery
4 hearing on November 12th, 2010. It is the same theory.

5 And the fact of the matter is is that
6 Mr. Kessler in his argument, if you go back and read it,
7 I know it seems like it's some time ago, but if you go
8 back and read it, he has said it both ways himself,
9 because the fact of the matter is the economic reality
10 of these vertically integrated companies -- and seven of
11 them are defendants in this case, and they control most
12 of the market -- is they cannot get the price fix under
13 tubes, the benefits of that when they sell it to their
14 affiliated companies unless the price of the finished
15 product picks up the price fix.

16 And that's why they were talking about it.

17 THE COURT: What if they are caught in a
18 competitive market at the finished product level with
19 prices diminishing for the general, because of general
20 demand, and price competition among manufacturers where
21 that ceiling is bringing it down? Doesn't that indicate
22 that those things flow differently?

23 MR. SIMON: No. No. Hold on a second.

24 Whether the prices are going down in the
25 finished product market or the food market, so long as

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1 the prices are stabilized, it doesn't matter if prices
2 are going down.

3 If they are pegging their prices on the tubes
4 in their discussions based on what the prices of the
5 finished products are doing and they are taking that
6 into consideration and discussing it amongst themselves,
7 they can keep the price from going down further. They
8 are pegging the prices against each other. And when
9 they do that, that's a conspiracy.

10 THE COURT: How can they -- how can they agree
11 at the manufacturing of the tube level to agree on
12 prices at which the finished products are going to be
13 sold?

14 MR. SIMON: Because they are making --

15 THE COURT: Or a price increase for each of
16 these products when at the finished product level they
17 are competing with a universe of other people who are
18 helping to set by natural competition, set a price?

19 MR. SIMON: Because they have enough of the
20 market that they can control their own prices, and no
21 matter how much they go up and down, it's always going
22 to be related to the price they fix in the conspiracy.
23 That's the whole point.

24 They can't control Sony and the other people
25 in that market, but that's irrelevant. They are --

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1 THE COURT: Why? Because Sony and the other
2 people in the market are the ones who help determine the
3 price for the finished product, not by conspiracy, but
4 by ordinary competition.

5 MR. SIMON: You know, the manufacturers, all
6 these seven vertically integrated companies not only
7 sell to themselves, they sell to each other, they sell
8 to Sony, they had an agreement as we allege in the
9 complaint at paragraph 144 and 146, and multiple other
10 paragraphs after that that we cite in the brief,
11 starting at 161, et seq, that they had an agreement that
12 their pricing to the people that they sell to is going
13 to be consistent with the conspiratorial price. That
14 makes all boats float to the same level. And it affects
15 the competition not only in the tube market, but in the
16 finished product market.

17 If the effect in the finished product market
18 is less, it doesn't mean there isn't an effect.

19 And by the way, on a Rule 11 motion, you can't
20 decide any of this. This is -- this is every -- this is
21 what we were arguing in summary judgment.

22 THE COURT: I'm following your argument, I'm
23 trying to understand your argument, because I think it
24 runs up against some fundamental economics of how prices
25 are fixed at the finished product level.

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1 MR. SIMON: It does not.

2 THE COURT: Not fixed in a conspiratorial
3 sense. That's what's bothering me.

4 MR. SIMON: No. I'll try and explain again.

5 If you have vertically integrated companies,
6 some of the biggest in the world like Samsung and
7 others, and they are making a fixed on the component,
8 okay, and that the finished product is also affected by
9 that, by intent, and discussion of the component, and
10 they are selling not only to themselves on an agreement
11 that it's going to be the conspiratorial price because
12 they want that full price captured in the finished
13 product and they are selling to others at that same
14 price, it has an impact on competition in both markets.

15 And that is a unified conspiracy. And that's
16 what economists would say the economics --

17 THE COURT: What if a manufacturer buys a
18 higher priced tube but decides to absorb the increased
19 cost itself without increasing its product?

20 MR. SIMON: Then we'll find out how much of
21 that is in discovery and we'll see what impact that is.
22 But we don't know that now.

23 THE COURT: That's impact, isn't it?

24 MR. SIMON: It is, but it's not all the
25 impact. It may be one percent of the impact or it may

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1 be ten percent of the impact or it maybe 50 percent of
2 the impact.

3 THE COURT: Impact makes conspiracy?

4 MR. SIMON: No. The discussion of the two
5 products in the same setting in the same meetings with
6 people who do both products makes the conspiracy, with
7 the stated intent that they are going to be affecting
8 both products.

9 THE COURT: So this applies only to the
10 integrated companies?

11 MR. SIMON: No, because the non-integrated
12 companies are there as well. I mean, they're part of
13 the fix. Whether -- if they don't make finished
14 products, they are still agreeing that their tube prices
15 are going to be consistent with those people who make
16 the finished products.

17 So they are selling to outsiders in the
18 conspiratorial price too which drives the finished
19 product in a certain direction. And economists are
20 going to tell us ultimately at the end of the day what
21 that impact is.

22 But I will tell you, just having gone through
23 it in LCD and just having filed our expert reports last
24 night, not only the defense experts, but the plaintiffs'
25 experts all say the same thing, it is economically

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1 implausible that the final price of the finished product
2 will not capture 100 percent of the component costs,
3 fixed or not.

4 And if they are going to bring the price
5 down --

6 THE COURT: Regardless of the competitive
7 conditions in the finished product markets?

8 MR. SIMON: They can bring their price down
9 based on other things that they put in there. They
10 write off the cost of the tuner or they write off with
11 something else.

12 But if the primary component of the finished
13 product --

14 THE COURT: Which means the prices didn't go
15 up?

16 MR. SIMON: It doesn't matter if they go up or
17 down, your Honor. That's what I'm trying to say.

18 THE COURT: But there is where your impact is
19 on the buyers.

20 MR. SIMON: The impact can be described either
21 by prices going up, which they did in CRT, both on
22 finished products and tubes in certain periods, prices
23 stabilizing, in other words, we just won't raise the
24 price now and let market demand on the finished products
25 settle down, and stabilizing the price, or prices going

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1 down, in which case they would have gone down further
2 had they not been involved in the price fix.

3 Those are three economic theories, all of
4 which exist in reality, all of which happened in LCD,
5 and all of which are proved to happen in this case which
6 we already have evidence of.

7 And the fact of the matter is when the experts
8 get together at the appropriate time in this case,
9 they'll argue with what the impact is, but that doesn't
10 mean we didn't allege a complaint where there is such
11 impact and stated and known impact with intent to --

12 THE COURT: You allege impact and they are not
13 disputing impact. They are going to let you have
14 whatever discovery you want on impact.

15 What they are disputing is does impact prove
16 conspiracy so that your discovery and your proof at
17 trial can include price fixing on television sets and TV
18 monitor -- or the computer monitors --

19 MR. SIMON: But your Honor, let me go back to
20 the Sugar case, we have already discussed.

21 THE COURT: Yeah.

22 MR. SIMON: The Sugar case, the only quote I
23 want to remind you about in there is that the court
24 considered whether or not it should allow the plaintiffs
25 to proceed on the finished product because the finished

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1 product contained the Sugar. And the court concluded if
2 it did not allow that in that case, and Linerboard is
3 consistent with that, and Kenevilbord in the Ninth
4 Circuit, it would leave a gaping hole in the antitrust
5 laws.

6 And by the way, Judge Elston in LCD when she
7 certified a product class, a component class and a
8 finished product class, that he said in her class
9 certificate order at 267 FRD at 306 if there is no
10 finished product class, then it gives the defendants
11 basically -- these are not her words, this is my
12 paraphrasing -- a free pass to fix the components that
13 go into the finished product.

14 If you don't hold them responsible for the
15 finished products Judge Elston said in LCD then they are
16 going to get away with fixing the price of the tubes and
17 they should be responsible for the finished products as
18 well.

19 And that's exactly what they are trying to
20 argue here. That's exactly what Sugar says.

21 THE COURT: Why would they get away with that?
22 I don't understand that.

23 MR. SIMON: Because they are controlling
24 the -- their own finished products. If you let them
25 fix -- take for example in Samsung's case, we just

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1 recently got their data, and we haven't examined all of
2 it, if they sell let's say 90 percent, Samsung SDI sells
3 90 percent to SEC, a defendant who settled in LCD, by
4 the way, recently, if they do that, if they do that,
5 then the only way they are going to capture that price
6 fix back is by the sale of those finished products.
7 That's -- this is transfer pricing between two
8 companies. That's how it works.

9 The full cost, the full burden of that price
10 fix is going to show up in the finished products. It
11 has to.

12 And if they discuss that and they recognize
13 that --

14 THE COURT: Wait a minute. Wait a minute.

15 MR. SIMON: It's a conspiracy.

16 THE COURT: Why does it happen? Can't -- at
17 the manufacturing and retail product, can't they decide
18 to absorb that cost in order to stay competitive with
19 their other competitors in the marketplace for
20 television sets and --

21 MR. SIMON: They could if there wasn't an
22 agreement amongst the better people who are in the
23 vertically integrated companies. They are going to pay
24 that price against --

25 THE COURT: You are back to vertical

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1 integration again. All right.

2 MR. SIMON: The --

3 THE COURT: Bear in mind, look. I'm not
4 disagreeing with you.

5 MR. SIMON: No. I understand.

6 THE COURT: I'm not necessarily agreeing with
7 them.

8 MR. SIMON: Right. You are trying to
9 understand.

10 THE COURT: I'm simply saying I'm puzzled, I'm
11 troubled by these so-called economic relationships that
12 have to be automatic. And that's what I'm questioning.

13 MR. SIMON: I'm not saying they are automatic,
14 your Honor.

15 But I'm saying this. You are asking questions
16 that cannot be challenged on a Rule 11 motion.
17 Mr. Kessler, Mr. Simmons and the three movants are
18 saying to you at this point you answer those questions.
19 They can't be answered at this point. Not certainly by
20 Rule 11 and saying that it's baseless. That's the point
21 we have here.

22 They are trying to put a square peg in a round
23 hole, and they are doing it because they want to hit us
24 over the head with it, because they want to intimidate
25 us into doing something in this case and they want you

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1 to cut down the case and this is their way of educating
2 you about how to cut down the case.

3 Whatever you do with the case you could do in
4 other means, but Rule 11 is not the proper basis to do
5 it upon, for all the reasons that Mr. Saveri and
6 Mr. Lehmann told you.

7 You know, one thing I would want to say is --
8 and I'm not going to take up a whole bunch of time, but
9 I want to make two quick points -- is that Mr. Kessler
10 said, I wrote it down, when you asked him do they admit
11 anything, he said they don't admit there was any
12 conspiracy. Well, Samsung, SDI just pled guilty and
13 they admit there is a conspiracy.

14 He says "We don't admit anything." We have
15 companies, one of whom has now pled guilty, we have 500
16 meetings, thousands of pages of documents, and they're
17 coming in to you, the people who want Rule 11 sanctions
18 against us, and they say they don't admit anything.

19 And on the flip side of that what do they want
20 you to do? They want you to take the admission of
21 Chunghwa, a continued participant in this case, who --
22 and say but because they answered that request for
23 admission, that that should be held against us.

24 And I want to talk about that, because that's
25 one of the things that was assigned to me.

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1 The request for admissions have little or no
2 weight. And I would suggest, your Honor, you should
3 give them no weight.

4 And here is the reason they have little or no
5 weight. Under the Federal Rules of Evidence, you don't
6 have to look at any cases, Rule 801, there is no reason
7 to give those requests for admissions any weight at all
8 because they are hearsay.

9 Chunghwa's request for admissions are a
10 statement not made by the movants, not made by the
11 plaintiffs which is offered for the truth of the matter
12 stated under Rule 801(c), the movants who were not the
13 declarant under that rule want to use it against the
14 plaintiffs who are not -- both of whom are not -- we are
15 not a declarant either.

16 So it's actually the type of hearsay rule you
17 would see. And they are trying to use it offensively.
18 There has to be an exception. There is no exception.

19 The reason there is no exception is because I
20 doubt Mr. Kessler and Mr. Simmons and counsel are going
21 to say oh, it should come in under the coconspirator
22 exception because the request for admissions says there
23 was no conspiracies according to them, so they got no
24 exception.

25 By the way, in every case that we have with

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1 them, every other case that Mr. Saveri mentioned, when
2 we get to the point of trying to put in guilty pleas or
3 admissions by defendants against other defendants, what
4 do they stand up and say? Under Rule 801 they say "You
5 can't use those against us."

6 Well, the same thing is true here. The fact
7 of the matter is those requests for admissions should be
8 excluded by you, they bear no weight, they are hearsay,
9 and they have not shown that they should be admitted.

10 The person signing the verification on those
11 requests for admissions signed them on information and
12 belief. I don't believe he even gave us his title.
13 That's another reason why you should give them no
14 weight.

15 The request for admissions, they presume the
16 assertion of these separate conspiracies that I guess
17 the idea is if you keep saying it enough it somehow gets
18 some truth to it, it assumes that presumption, but it
19 asks the wrong question. It doesn't ask the question
20 about the conspiracy we allege or the one we say that
21 existed.

22 So the answer of Chunghwa with respect to
23 those requests for admissions are not the answer to the
24 right question.

25 THE COURT: All right. Why not?

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1 MR. SIMON: Because they are asking about a
2 conspiracy that's characterized in the manner they want
3 to characterize it.

4 THE COURT: Well, wait a minute.

5 MR. SIMON: They didn't ask the right
6 question.

7 THE COURT: Well, again, my question to you is
8 why not.

9 MR. SIMON: Here, let's take --

10 THE COURT: They admit that Chunghwa is not
11 aware of any agreement among manufacturers or sellers of
12 CRT finished products to allocate customers' territories
13 or markets.

14 What's --

15 MR. SIMON: Take request for admission No. 2,
16 for example.

17 THE COURT: No. 2?

18 MR. SIMON: Yes. It says --

19 THE COURT: Wait a minute. Wait a minute.
20 Wait a minute.

21 MR. SIMON: Okay.

22 THE COURT: Okay.

23 MR. SIMON: Okay. It says "admit that
24 Chunghwa is not aware of any conspiracy amongst
25 manufacturers or sellers of CRT finished products," of

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1 which they are not one, that's admitted by Mr. Kessler,
2 "including any dependents or managers or sellers of CRT
3 finished products to fix, set the price at which any
4 such manufacturer or sellers sell those finished
5 products."

6 That is a statement in our view which is a
7 statement of their idea that there has to be separate
8 conduct related to a finished product conspiracy.
9 That's the question that they are asking and that's
10 susceptible to that reasonable interpretation.

11 They didn't ask the question as you said at
12 page 12 of our brief is it a conspiracy like we said at
13 page 12 of our brief. We don't know what the answer to
14 that question is.

15 They asked the question exactly how they
16 wanted to frame the issue before your Honor. And that
17 is the point I'm making.

18 THE COURT: Well, except that it's up to
19 Chunghwa to admit or not admit it.

20 MR. SIMON: It's up to Chunghwa. And by what
21 I just argued to you, their admission should have no
22 effect on how you perceive the case or how the case
23 should be perceived against us for the evidentiary
24 reasons and for the additional reasons that they --
25 there is simply not credibility to what they are saying.

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1 They are going to be in this case. They have a reason
2 to say with their co-conspirators what they want to say.

3 I'll also point out at page 2 the objections
4 under the request for admissions "To the extent Chunghwa
5 admits any request, the response should be not
6 interpreted as admitting anything other than the matters
7 specifically stated in that request."

8 That means that if they are answering their
9 specific question which they framed on a separateness of
10 a finished product conspiracy, they are not admitting
11 that there isn't something else there.

12 THE COURT: Let me ask you a question then.

13 MR. SIMON: Sure.

14 THE COURT: You may not be able to answer it
15 and they may not be able to.

16 With all of the meetings identified by
17 Chunghwa, whether they were conspiratorial or not,
18 meetings.

19 MR. SIMON: Yes.

20 THE COURT: Do you think that this room
21 collectively has its arms around the overwhelming
22 majority of the meetings that occurred?

23 MR. SIMON: Do we think we have our arms
24 around it?

25 THE COURT: Yeah. Yeah.

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1 MR. SIMON: I think we have our arms around
2 the core meetings.

3 THE COURT: Yeah.

4 MR. SIMON: But I will tell you from my
5 experience in another case, LCD, that there are
6 undocumented meetings.

7 THE COURT: Yeah.

8 MR. SIMON: That there are meetings that came
9 up in depositions that weren't in the notes.

10 THE COURT: Okay.

11 MR. SIMON: So I think the answer to that
12 question is we probably --

13 THE COURT: Or they picked up the phone and
14 said something to be that that didn't get in there.

15 MR. SIMON: Exactly. So there were
16 discussions amongst people in the United States, their
17 representatives, there were bilateral meetings.

18 THE COURT: Okay.

19 MR. SIMON: There were trips. There were all
20 sorts of things that weren't in the actual notes.

21 THE COURT: But the effective meetings, I
22 guess if the meeting was really effective to fix prices
23 of tubes, probably it was in the meetings of Chunghwa's
24 disclosing?

25 MR. SIMON: Yes and no.

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1 THE COURT: Yes and no? Okay.

2 MR. SIMON: Because you know, part of a
3 conspiracy, your Honor, as you know, is monitoring how
4 effective the conspiracy is --

5 THE COURT: Okay. All right. Okay.

6 MR. SIMON: -- in policing it. So that was
7 done in meetings outside the Crystal meetings in -- in
8 the case of --

9 THE COURT: Yeah, I understand.

10 MR. SIMON: Okay.

11 THE COURT: Of course.

12 MR. SIMON: Can I make one last point, your
13 Honor?

14 THE COURT: Yeah. Sure.

15 MR. SIMON: And I want to give you something,
16 because I really -- it kind of is the character of what
17 is going on here. I made just a little chart, it's
18 nothing fancy.

19 But in the reply brief, Mr. Kessler and his
20 colleagues --

21 THE COURT: Well, did you give that to him?

22 MR. SIMON: Yeah, I'll hand it around.

23 They make a lot of statements, and I have
24 outlined them here, about that the indirects have seen
25 the light.

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1 THE COURT: I'm not attributing --

2 MR. SIMON: Okay.

3 THE COURT: -- much to the fact that one group
4 of defendant -- plaintiffs is not alleging. They can
5 have their own reasons. It can be practical reasons,
6 they can be tactical reasons. They can say that in
7 their case with their people they are representing being
8 indirects, the dollars don't make any difference to them
9 or that people's position doesn't make any difference to
10 them.

11 And I don't think by settling their -- their
12 taking any position on the merits of the -- of the
13 allegations.

14 MR. SIMON: But my point is more this.

15 THE COURT: Okay.

16 MR. SIMON: We have a group of attorneys who
17 are accusing us of very bad things and saying Rule 11
18 should be issued against us. In their reply brief they
19 make the four statements on the left-hand side here
20 about what the indirects supposedly acknowledge, whether
21 you buy it or not.

22 THE COURT: No, that's what I'm saying.

23 MR. SIMON: But then in the stipulation itself
24 it's mischaracterizing exactly what the indirects said
25 in the stipulation.

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1 THE COURT: Okay. But you see --

2 MR. SIMON: That's the type of evidence that's
3 being presented here.

4 THE COURT: I'm not putting any weight on the
5 fact that the indirects dropped out of it.

6 MR. SIMON: Okay.

7 THE COURT: They can have their own reasons,
8 purely economic practical ones, for dropping out. Okay.

9 MR. SIMON: Well --

10 THE COURT: Maybe they don't need the same
11 type of discovery, for example, that you need.

12 You know, this -- so I'm just, I'm not
13 attributing anything to it.

14 MR. SIMON: I understand.

15 The only -- last thing I would say because
16 it's late and I'm sure there are some responses.

17 THE COURT: Yeah. And we haven't even gotten
18 to the second motion.

19 MR. SIMON: I want to -- I want to say
20 something about what Mr. Simmons said. He made this
21 comment that he spoke to Joel Sanders and Joel Sanders
22 said something to him, counsel for Chunghwa. It's
23 totally outside the record.

24 THE COURT: Yeah.

25 MR. SIMON: It's beyond the papers.

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1 And actually, a number of things Mr. Kessler
2 and Mr. Simmons said are not within the safe harbor
3 provision of the Rule 11 motion because they are outside
4 of what they presented in that motion to us, and I
5 suggest to you you should completely disregard it. But
6 if you consider it, he has probably blown the safe
7 harbor provision.

8 And lastly, what this is all about is an
9 argument about burden, an argument that should be
10 handled in the context of creating discovery procedures
11 that will allow us to prove our case based on a good
12 complaint and a massive amount of evidence. And that's
13 how it should be handled. And that's where you have the
14 greatest discretion.

15 And that's where we are already working, as
16 Mr. Saveri will tell you, to get custodians and
17 everything else put into place so that the burden isn't
18 this monumental calamity.

19 I almost feel like Mr. Kessler and Mr. Simmons
20 are talking about judgment day coming, and they are
21 about as right as judgment day coming as the other guy
22 was the last two times, now he says he is going to come
23 again in October.

24 There is no calamity here. It's been managed
25 in LCD, it can be managed here, and there is no threat

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1 of a calamity as they say it. That shouldn't even be
2 part of the consideration.

3 MR. LEHMANN: Your Honor, one concluding legal
4 observation.

5 THE COURT: Yes.

6 MR. LEHMANN: And I'll keep it short.

7 We talked about the expert analysis that would
8 be applied to the evidence here of pass-on, whether
9 they -- some of the costs are absorbed, some are not.
10 That's going to be the subject of economic evidence in
11 this case and would normally be tested on opposing
12 expert reports in connection with summary judgment.

13 As Mr. Saveri pointed out, and it is important
14 for this context under Rule 11 we did consult with an
15 expert before we filed the consolidated amended
16 complaint, and that consultation along with all the
17 other things he identified informed a decision on how to
18 plead.

19 Page 15 of our opposition brief, there are
20 cases that say that where you go and consult with an
21 expert prefilng, that is a factor that will typically
22 satisfy your due diligence responsibility, so in the due
23 diligence inquiry requirement under Townsend, and under
24 Townsend and under Keegan, I go back to where I started
25 off at the beginning. If we satisfy either one of those

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1 problems, defendants have not met their burden.

2 THE COURT: Okay.

3 MR. CORBITT: Your Honor, could I say one
4 thing?

5 MR. SAVERI: Let me just make one statement
6 before we finish. I should --

7 THE COURT: Oh, you aren't finished?

8 MR. SAVERI: As your Honor is aware, a
9 separate complaint has been filed by the Voice Schiller
10 office in New York.

11 THE COURT: Yes. The stipulation wraps that
12 case.

13 MR. SAVERI: You are going to end up with it.

14 THE COURT: Okay.

15 MR. SAVERI: And the allegations in their
16 complaint are practically identical to ours. They
17 allege a complaint of price fix both on CRT --

18 THE COURT: So their due diligence was talking
19 with you?

20 MR. SAVERI: Excuse me, your Honor?

21 THE COURT: So their due diligence was talking
22 with you?

23 MR. SAVERI: I don't know what their due
24 diligence was. It could have been other -- other
25 material.

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1 But the last thing I want to say, your Honor,
2 and I know it's getting on long, but very respectfully,
3 the discussions that we have had today about impact and
4 Catalano and Socony and what effect one price has on the
5 other, those -- those are motions for summary judgment
6 motions, a Rule 11, a Rule 11 motion just addresses the
7 two standards that it requires, whether we made a
8 sufficient investigation under the circumstances and
9 whether our complaint is subjectively baseless.

10 And on the basis of that --

11 THE COURT: Well, see --

12 MR. SAVERI: It's not -- what they are doing
13 is exactly what Rule 11, the notes say you are not
14 supposed to do. It's not a motion for summary judgment,
15 it's not a question of whether we should prove our
16 allegations or not, your Honor.

17 THE COURT: No, I understand that. The only
18 reason I'm talking about that, the only reason it
19 tweaked me was that you appear to be making a per se
20 argument, that if the unit price -- I'm sorry, the price
21 of the component unit is agreed upon among
22 manufacturers, is it per se an increase in the price of
23 a finished product and hence impacts the public.

24 You see, that's all I'm questioning.

25 MR. SAVERI: But that eventually --

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1 THE COURT: You can tell me in response that
2 at this stage is none of my business.

3 MR. SAVERI: Okay, but eventually, your Honor,
4 that's going to be a motion either at summary judgment
5 or it's going to be a legal motion that we'll have to
6 argue. But that's not a proper motion for a Rule 11.
7 The Rule 11 are the two standards that we indicated.

8 MR. SIMON: And just so the answer is clear,
9 your Honor, it's not as black and white as that. But
10 that's the whole point.

11 THE COURT: Well, that's what sounded to me
12 like what you are arguing.

13 Okay. I agree --

14 MR. SIMON: Well, that's our experience.

15 THE COURT: What?

16 MR. SIMON: That's our experience in other
17 cases.

18 THE COURT: Okay.

19 MR. SIMON: It's not as black as white, I
20 would concede. But that's a factual issue.

21 THE COURT: Yes?

22 MR. CORBITT: Your Honor, Craig Corbitt, I am
23 just here for the indirects today. And I appreciate
24 your comments a few minutes ago that you are not going
25 to put any weight on the decision of the indirect

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1 purchasers to enter into this stipulation, and I was
2 just going to say what you just said.

3 But I wanted to also point out that in the
4 stipulation, in fact the very last sentence of it,
5 paragraph 6, it says "This stipulation and evidence of
6 any negotiations of this stipulation shall not
7 constitute any admission, evidence, concession, or
8 waiver by the indirect purchaser plaintiffs regarding
9 the merits of the Rule 11 motion."

10 We signed it, Mr. Alioto signed it as counsel.

11 THE COURT: I understand.

12 MR. CORBITT: Defense counsel signed it. And
13 frankly, it's improper for them based on this
14 stipulation to be making the arguments that what we did
15 has any bearing on their motion against the direct
16 purchasers.

17 And if I might say one more thing, and it's
18 not substantive, but simply the point that Mr. Savari
19 made about the reputation of counsel and that that is
20 something, and their history and so forth, that that is
21 something that you should give weight to --

22 THE COURT: I hate you people making these
23 things personal.

24 MR. CORBITT: And that Mr. Saveri and all his
25 colleagues on this side of the table and the other

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1 people he mentioned, I know from personal experience is
2 the highest. And I am confident that they would not do
3 anything that did not meet the highest standards of
4 complete...

5 THE COURT: Okay. All right.

6 MR. KESSLER: Shall we take a few-minute
7 break --

8 THE COURT: Yes.

9 MR. KESSLER: -- before we go up? Because we
10 have been going at it for I think over two hours.

11 THE COURT: Yeah. And our court reporter...

12 MR. KESSLER: In deference to our court
13 reporter and to your Honor.

14 THE COURT: Wait, let me tell you what I want
15 to do.

16 We'll take a break, then you come back with
17 your closing remarks on this motion, then I want to
18 immediately proceed to the discovery motion.

19 Who is going to argue the discovery motions?

20 MR. HEMLOCK: I will, your Honor, for on
21 behalf of the plaintiffs.

22 THE COURT: Okay.

23 MR. KESSLER: Mr. Hemlock will.

24 THE COURT: Okay.

25 MR. KESSLER: But my reply, your Honor, will

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1 take just a little bit of time since they went on for
2 some time.

3 THE COURT: Oh, I understand. We want to do
4 that. What I'm trying to say is we are not going to
5 take a break for lunch.

6 MR. KESSLER: That's fine.

7 THE COURT: We are just going to take a short
8 break, come back for your reply, and then argument --

9 MR. KESSLER: Thank you, your Honor.

10 THE COURT: -- on the discovery motion.

11 (Whereupon, a recess was taken
12 commencing at 12:14 P.M. and
13 concluding at 12:29 P.M.)

14 THE COURT: All right. Let's resume, please.
15 Let's resume, please.

16 All right, Mr. Kessler, you are standing up.

17 MR. KESSLER: Standing up for this part.

18 THE COURT: Okay.

19 MR. KESSLER: Got myself a little time.

20 THE COURT: Do you want the podium?

21 MR. KESSLER: No, your Honor.

22 THE COURT: Okay.

23 MR. KESSLER: Your Honor, first, again, lots
24 of the argument we heard have nothing to do with the
25 issues on this motion. I want to make that clear so

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1 your Honor knows.

2 I want plaintiffs' counsel to know, we did not
3 make an argument, we did not make a motion under 28 USC
4 1927 accusing them of bad faith. And I will state we
5 are not accusing plaintiffs' counsel of bad faith, so if
6 anyone thought that, I thought we were very clear in our
7 brief we were not making that type of claim here.

8 I also want to make it clear that this is not
9 the time we agree to argue whether they have standing
10 under the Sugar case or the Linerboard case or whether
11 this constitutes whatever the conduct is constitutes a
12 violation under Sony or Catalano. Those are not issues
13 we presented in our motion. Okay. And they are not
14 issues that are here.

15 And I'm particularly interested because there
16 was so much discussion about LCD. Let's be clear about
17 LCD. And I think Bruce was clear about this, but I want
18 your Honor to be clear about it.

19 There is no claim in LCD of a unitary
20 conspiracy that fixed the prices of the end products
21 that they have just articulated here. In LCD they
22 argued impact, okay, and they argued that under the
23 Sugar Linerboard cases they have standing to sue for
24 that. Okay.

25 If they were doing that here, I wouldn't have

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1 this motion. Okay. So they should be doing, asserting
2 what they is asserted in LCD. That's why I am stunned
3 that they are talking about LCD so much, because that's
4 exactly what they are not doing hear here.

5 Here they made a decision, they made a
6 decision to expand and change the claim in a way for
7 which there is no objectively reasonable basis at all.
8 And I am stating objectively reasonable.

9 It's interesting, Mr. Saveri said he thought
10 this was an attack on his credibility and it was an
11 attack on his pre-investigation, and he went through
12 that. That's not the basis of our motion, again. Okay.
13 We are not making this a personal inquiry as to what did
14 counsel do and what did counsel not do.

15 We are going their way on objectively
16 reasonable, okay, that there is no objectively
17 reasonable basis that they had to assert a conspiracy
18 claim here that extended beyond tubes, except for
19 impact.

20 And on the issue of impact, to say it the way
21 your Honor said it, when asked the question, impact is
22 not conspiracy. There is no such economic doctrine,
23 there is no such legal doctrine, there is no such
24 logical doctrine, there is no such objectively
25 reasonable doctrine. There is no way to say because

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1 they have a basis to allege impact that that gives them
2 a basis to allege a conspiracy with respect to that.

3 Now, here is the type of problems we have. So
4 Mr. Savari read from the recent joint sentencing
5 memorandum involving SEC. And he said aha, they spoke
6 about the CRT products, which must mean that it includes
7 finished products in that.

8 Now, the term "products" is defined in the
9 joint sentencing memorandum as we pointed out in
10 footnote 2 of our reply brief. It's defined by the
11 government and SCI -- I'm sorry, SDI, not SEC, sorry,
12 different company. Sorry. SDI. Sorry. It's defined
13 in the memorandum to apply only to the tubes by
14 virtue -- so what -- and this is typical of what we
15 have, is that they take something and they go here is my
16 objectively reasonable basis. It's defined the other
17 way. That's the problem we have, your Honor.

18 Your Honor heard Mr. Saveri read a lot of the
19 documents. The documents are exactly what your Honor's
20 impression of them are. They are documents. He had one
21 about LCD, that the TVs have to compete with the LCD, so
22 this constrains what the TV prices can be. Therefore,
23 we have to think about how much could we charge for a
24 tube because of what the TV price market is like.

25 That doesn't show a basis, an objectively

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1 reasonable basis to allege there was a conspiracy
2 involving the TV prices. That's the opposite. It's
3 exactly the opposite, as your Honor said.

4 And this is completely, you know, you are
5 sitting and it's like Alice In Wonderland because it's
6 the opposite of an objectively reasonable basis.

7 Think, your Honor, the following in terms of
8 their argument. Let's imagine a world in which there
9 were no integration, okay, and that which a group of
10 tube manufacturers who had nothing to do with television
11 manufacturers got together and imagined an allegation,
12 they are sitting there discussing tube prices, and they
13 said to each other gee, we have to worry about how much
14 these TV companies are going to be able to charge
15 because they are competing with each other and this is
16 what they can charge and they only can absorb so much,
17 they are going to refuse our price increases, especially
18 since LCD competes with CRT, plasma competes with CRT.
19 They are not even these components.

20 So we have to think about that. Would that
21 mean because they discussed impact there was a
22 conspiracy involving a basis to allege a conspiracy
23 involving the televisions when they wouldn't even make
24 the televisions?

25 And then they say well, wait a minute,

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1 Mr. Kessler, but the facts are some of you are
2 integrated, says well, how does that charge anything --
3 change anything? As your Honor pointed out, they don't
4 allege anywhere that all of the TV manufacturers met,
5 they don't even allege that the affiliated TV companies
6 met.

7 In other words, there is no Chunghwa document
8 to show -- and I'll give what you I mean by that. MTPD
9 is a Panasonic joint venture with Toshiba -- eventually
10 Panasonic today owns it all, but at the time with
11 Toshiba, so it's another company, they made tubes.
12 Okay. They did sell some of their tubes, although not
13 all of them, they sold some of them to Toshiba
14 sometimes, and sometimes to Panasonic, a different
15 company.

16 There is no allegation in any of those
17 Chunghwa documents that any of those companies met to
18 discuss TV prices, the affiliated companies. The only
19 one who met was MTPD according to those documents that
20 they cite. Chunghwa had no affiliated company.

21 And as your Honor pointed out, there is no
22 allegation that Sony or Sharp -- Sony is a great
23 example. Sony made its own tube called the Trinitron
24 tube, your Honor may have heard of that. Okay. It's
25 different from a cathode ray tube. None of these

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1 companies even made the Trinitron tube.

2 So Sony made its own tubes. So it had nothing
3 to do with this whole issue with respect, it wasn't even
4 behind the tubes for this.

5 Now, the idea that because someone might say
6 Sony is out there competing and it's going to limit what
7 the TV prices are, so that makes it a TV conspiracy to
8 allege? And again, this is -- there is just no
9 objectively reasonable basis.

10 These arguments started by saying they have
11 killer evidence. They don't have killer evidence. They
12 have no evidence. This is zero. It's a zero, empty
13 box. It was an empty box at the time of the complaint
14 about this claim, and it's an empty box now.

15 Now, they have a lot of evidence they used,
16 the 400 plus meetings and all that. But they don't have
17 any basis for this portion of it.

18 And your Honor, here is what I want to get to.

19 THE COURT: Wait, wait a minute. On this
20 industry structure and all.

21 MR. KESSLER: Yes.

22 THE COURT: I -- I have made the argument to
23 plaintiffs' counsel that I didn't think impact equaled
24 conspiracy. But before any final decision were made on
25 the relationship between tubes pricing and finished

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1 pricing, aren't both sides going to have to have some
2 economic evidence and some economic opinion --

3 MR. KESSLER: On the issue --

4 THE COURT: -- about cause and effect?

5 MR. KESSLER: On the issue of impact. The
6 point here is under no circumstances with impact,
7 imagine 100 percent impact, it wouldn't still make it
8 into a conspiracy among the television manufacturers or
9 the tube --

10 THE COURT: Well, if there were 100 percent
11 impact, would it not be logical that the people meeting
12 over fixing the price of tubes would necessarily be
13 meeting about fixing the price of finished product?

14 MR. KESSLER: Absolutely not. And -- that's
15 absolutely not. And that's why I gave you my
16 hypothetical.

17 Let's assume that it is completely no
18 integration at all. Okay. But let's assume that there
19 is going to be a hundred percent impact shown that if
20 they raise the price of their -- of their -- of their
21 tubes, a group of completely unrelated television
22 companies, the victims, if you will, the direct
23 purchaser, in fact the direct purchaser are members of
24 their class, the direct purchasers let's say for
25 whatever economic reason turned out passed it all down

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1 to the consumers, completely passed it down, would that
2 mean that that in any way would be an objectively
3 reasonable basis to show that the component suppliers
4 were conspiring to fix the price of the televisions,
5 which they don't even make or determine the price?

6 It would mean that their alleged price fixing
7 agreement had a big impact. That's what it would mean.
8 A very big impact. But it would do nothing if a group
9 of automobile suppliers agreed to fix the price of
10 engines, okay, and GM and Ford and Toyota raised their
11 prices. Would that be a price fixing conspiracy of the
12 price of cars? No. It's just impact. That's all that
13 it is is impact. And it doesn't ever raise to this.

14 And that's by the way what they alleged in
15 LCD. In other words, that's -- that's an allegation
16 that I wouldn't make a Rule 11 motion against. It's
17 what the indirects are now alleging here. And I'm not
18 arguing the fact that the indirects stipulated has to do
19 with whether they have a good faith basis or not, but
20 the point here is that's the correct allegation that
21 they can make without running into Rule 11 about this.

22 Now, your Honor, I want to go to the timing
23 point, because you know, this is an important point. So
24 I'm reading from the Federal Rules of Civil Procedure,
25 the Advisory Committee notes, on subdivision B and C.

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1 This is --

2 THE COURT: On Rule 11?

3 MR. KESSLER: Yes. And this is interesting
4 because your Honor will know that Rule 11 was -- was --
5 specifically addresses what happens when you make an
6 allegation on information and belief, okay, as opposed
7 to, you know, just state the allegation.

8 THE COURT: Yeah.

9 MR. KESSLER: Hey, and in fact, it's
10 interesting because the allegations we are talking on
11 here are not made on information and belief. But that's
12 a different story.

13 But even if you make it on information and
14 belief, what the advisory committee notes says is the
15 following: "Tolerance of factual contentions in initial
16 pleadings by plaintiffs or defendants when specifically
17 identified as made on information and belief does not
18 relieve litigants from the obligation to conduct an
19 appropriate investigation into the facts that is
20 reasonable under the circumstances." And this is the
21 key point, "It is not a license to join parties, make
22 claims, or present defenses without any factual basis or
23 justification."

24 That's what we are arguing here, that this is
25 a claim that was asserted without any factual basis and

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1 justification.

2 And what the advisory committee notes is
3 saying, even if you do it on information and belief,
4 says you have to have some, some modicum factual
5 justification or basis before doing this. And the
6 Townsend case makes it clear it could be just part of a
7 claim, it doesn't have to be the whole complaint, I
8 don't even hear them arguing that any more because the
9 law is pretty clear in the Ninth Circuit through the en
10 banc decision.

11 Another point on timing, the rules of this
12 court, if I can find that, the local rules of the
13 Northern District of California state as follows, this
14 is local rule 7-8(c), quote, this is on Rule 11 motion,
15 "The motion must be made as soon as practicable after
16 the filing party learns of the circumstances that it
17 alleges make the motion appropriate."

18 And then they cite a Supreme Court case that's
19 relevant to this, okay, which says district courts can
20 adopt rules, that's the Cooter case, to do the timing.

21 Now, why did this court, the Northern District
22 say that?

23 THE COURT: What's the local rule?

24 MR. KESSLER: It's local rule 7-8(c).

25 And the reason they said that is because

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1 nobody thinks that the rule of Keegan is what plaintiffs
2 suggested at the beginning, which is that what you have
3 to do is wait until all discovery is done, which could
4 be, in this case could be years later, and then they
5 make a Rule 11 motion back about the complaint that had
6 been filed years before. How can I comply with the
7 local rule? What we did is we did something else. We
8 served discovery.

9 Now, unfortunately your Honor knows it took a
10 long time to get that discovery answered, but we served
11 discovery, we pursued that diligently, it took months to
12 get it before your Honor after meet and confers and
13 argument, then your Honor order it, and then eventually
14 it took more time for them to comply, as soon as we
15 could evaluate what they had and didn't have, that's
16 when we brought the motion, that's what the rule
17 requires.

18 And so it can be that somehow Keegan is meant
19 to understand -- and I don't think there is any case
20 that I am aware of, and they point to none, that says
21 since Keegan, and Keegan was rendered in 1996, right?
22 So we have gone now 15 years since Keegan. I have never
23 seen a district court case that I am aware of, at least
24 in the entire Ninth Circuit that has said that what
25 Keegan means is that you can no longer bring a Rule 11

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1 motion until all discovery is done because it may turn
2 out that somehow discovery would back, you know,
3 would -- would support it there. This makes absolutely
4 no sense. It would defeat the whole basis of the rule.

5 I also would note that post Keegan, the Ninth
6 Circuit ruled in the Barber case that we cited, 1998, it
7 said there you can't wait until after the summary
8 judgment in which the criticism was the reverse, said
9 you got to bring it early enough that -- that the
10 parties can react to it and avoid -- that was the whole
11 purpose of safe harbor. Safe harbor was the idea
12 someone does something that you think has a Rule 11
13 issue, give them 21 days to cite it before the adverse
14 effects occur. So it's safe for both sides. And that's
15 the only thing that makes sense in terms of this.

16 The Chunghwa admissions, I would submit, your
17 Honor that these are first of all, they are relevant.
18 And Mr. Simon's arguing the wrong point. Okay. The
19 issue is not whether they could be admissible at trial
20 against the plaintiff. We are not here in a trial
21 setting where you consider admissible evidence. What
22 you are looking at is did they have an objectively
23 reasonable basis for making this particular claim.

24 Their response was we had this massive proffer
25 from Chunghwa and all these documents. It is relevant

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1 to your inquiry to see what Chunghwa responded by the
2 way under penalty, because these are verified answers.
3 I know they seem to impugn the person who signed them,
4 but these are verified on behalf of the party, and you
5 can absolutely rely upon these to make the determination
6 as to whether they had an objectively reasonable basis.

7 But your Honor has to assume Chunghwa is not
8 lying now in these verified answers, so this has to have
9 been the same information that they would have gotten
10 from Chunghwa.

11 And by the way, what I didn't hear them say
12 when Mr. Saveri read his notes, I didn't hear in any of
13 his notes that anyone from Chunghwa told them there was
14 a conspiracy that fixed the prices of televisions or
15 monitors or affected, you know, or, you know, and set
16 the prices or did allocation for that. In other words,
17 that wasn't in any of his notes of his conversations
18 with Chunghwa.

19 All that was there at least that I heard was
20 the same thing the documents say, which is that they
21 took into account sometimes the prices in deciding what
22 they could do with respect to tube prices.

23 So again, I think, your Honor, these are very
24 relevant and they go, you know, to your determination
25 today as to whether there is an objectively reasonable

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1 basis or not.

2 Now, I also want to say, your Honor, the issue
3 of internal transfer prices they discussed about. Okay.
4 Their argument was that there was an indication by the
5 two companies that that would apply, for example, to a
6 sale by MTPD to Panasonic, let's say. That's what they
7 are calling an internal transfer. Well, I don't
8 understand how that gets them to -- to -- to a monitor
9 or a television conspiracy. Let's look at that.

10 MTPD was a joint venture between Toshiba and
11 Panasonic. So their allegation is as a tube company,
12 MTPD was agreeing to prices for everyone, including a
13 company for which it had an affiliation. So let's give
14 them that that's their allegation, that the price was
15 set to Panasonic as a purchaser.

16 What does that say about what price
17 Panasonic's going to charge as a television company?
18 Panasonic, which is a different company with a different
19 ownership, is going to then have to decide whether it's
20 an affiliated company or not, this is how much I paid,
21 so it may have some impact, it may not, depending on the
22 competition in the television market.

23 No matter what, it's just an impact issue.
24 Again, it does nothing to get them, whether it's a --
25 whether it applied to those related company sales or

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1 not, doesn't get you to a conspiracy at the end, because
2 for that they would have to have an allegation that
3 somehow the TV companies themselves had some discussions
4 among themselves about TV prices or the computer monitor
5 companies themselves had some discussions about
6 computers. There is no allegations of that. There is
7 nothing in the documents about that. There is nothing
8 in the basis for that. So again, they just can't add
9 something for which there is no basis in that way.

10 Okay. Next point. The statements about all,
11 when what Mr. Simon's argument is is as follows, if I
12 understand it, if they had discussions of TV prices and
13 if it had an impact on TV prices, then that's enough for
14 them to allege a conspiracy regarding the TV prices as
15 well. That's how I understand both unitary, both the
16 CRTs and the TV prices.

17 I would say, you know, it is not only
18 reasonable to reach that conclusion, that just like you
19 can apply common economics on a Twamly motion, which as
20 you know the courts do, that they will say well, this
21 doesn't make any economic sense, I can't credit that as
22 being plausible, you can -- and objectively
23 reasonable -- say what they had a basis to do is to
24 allege what they allege in LCD or what the indirects are
25 now alleging and that that's the case we should be

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1 prosecuting so that the parties are not going to incur,
2 it can't be the rule that you have to incur without any
3 objectively reasonable basis class action defense,
4 expert analysis, all of these different things when
5 there is no objectively reasonable basis for their...

6 Finally the statement about the expert, that's
7 what I want to mention. We heard that they had an
8 expert look at this. If they want to submit that to
9 your Honor in-camera, I have no objection to that.
10 That's actually what the rule says. It says they are
11 not required to share it with us. If they want to rely
12 upon it, they could submit an in camera to your Honor.

13 I am 100 percent confident that their expert
14 did not say based on whatever they told him that there
15 was an objectively reasonable basis for a conspiracy
16 involving televisions and monitors based on, as
17 Mr. Saveri said, looking at the government
18 investigations, says and looking at the market facts,
19 all of which related to CRT. When he talked about, for
20 example, a homogeneous product and concentration, that's
21 CRTs where price is the only element.

22 Your Honor, as a TV purchaser, could there
23 have been a market fact that televisions are
24 homogeneous? Could there have been a market fact that
25 price is the only element in consumers purchasing

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1 televisions? Could there have been a market fact that
2 the television industry is concentrated, given the vast
3 number of sellers of televisions? No, there is no such
4 fact.

5 And that's why I invite, I welcome and I
6 implore him to give you in-camera whatever his expert
7 said. It won't say that. I am quite confident it won't
8 say that.

9 And so, your Honor, the end of the game here
10 is at a minimum, at a minimum this case should be --
11 result in a Rule 11 finding, not bad faith, your Honor
12 doesn't have to make any finding of bad faith, just on
13 objectively reasonable that the allegation should be
14 limited to essentially what they did in LCD and to what
15 the indirects are doing here, we'll move forward with
16 the case then.

17 All the other issues -- Sugar, Sony,
18 Catalano -- those are issues for another day. They are
19 not issues for today. Those are issues, you know,
20 whether or not they have standing or whether or not they
21 don't have standing, that's not for this motion. This
22 is simply to define what was a proper allegation they
23 had a basis of in this case.

24 I think Mr. Simmons may want to say one more
25 thing. Otherwise unless your Honor has questions, I

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1 think I have covered it as well.

2 THE COURT: Thank you.

3 MR. SIMMONS: Two things, actually, very
4 brief, your Honor. Thank you for all the time you have
5 afforded everyone in this room.

6 First thing, let me take the expert point. We
7 cite this in the brief, and the Supreme Court has said
8 it many times, expert testimony -- in the Brook Group
9 case, expert testimony is useful as a guide for
10 interpreting facts, it's not a substitute for them.
11 This motion is shining a spotlight on what facts they
12 had. I still think is it a zero on the finished
13 product.

14 Second point, very brief, your Honor.

15 Mr. Simon in virtually every hearing loves to trot out
16 the Sugar case, trot it out in what it purportedly
17 shows. Let me read this briefly, a passage from their
18 opposition on Sugar and identify for you the slight of
19 hand they are making for the court.

20 They say on page 23, quote "Finally, as
21 plaintiffs have explained in their supplemental
22 interrogatory answers (DPP's response to LGE at 66-67) a
23 conspiracy as to CRT dollars is equivalent to a
24 conspiracy as to finished products." Period. Close
25 quote. They are equating the two.

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1 THE COURT: I'm sorry, what are you reading
2 from?

3 MR. SIMMONS: Page 23.

4 THE COURT: Of what?

5 MR. SIMMONS: Plaintiffs' opposition to the
6 Rule 11.

7 THE COURT: Page 23?

8 MR. SIMMONS: Uh-huh. Plaintiffs' memorandum
9 of points and authorities.

10 THE COURT: Yeah, I have got it. Now, where
11 are you reading?

12 MR. SIMMONS: Page 23.

13 THE COURT: Yeah.

14 MR. SIMMONS: Line 6, your Honor. You see
15 beginning "Timely"?

16 THE COURT: Yeah.

17 MR. SIMMONS: Okay. I just read that first
18 sentence.

19 Then they cite Sugar and they have the quote.
20 "Plaintiff is a direct purchaser and therefore entitled
21 to recover the full extent of the overcharge."

22 Let me say a word about Sugar. Mr. Simon
23 loves to always hold that case up.

24 MR. SIMON: I thought we weren't being
25 personal.

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1 MR. SIMMONS: Well, I'm just referring you
2 to --

3 THE COURT: Okay. All right. Come on.

4 MR. SIMMONS: Counsel likes to hold up Sugar.
5 Sugar was a case where the question presented to the
6 Third Circuit, whether -- whether you agree that they
7 came out with the correct way or the incorrect way on
8 the question presented, I believe they came up with the
9 incorrect way on the question presented.

10 The question presented was the following:
11 Whether a plaintiff that purchased candy from a company
12 that made both refined sugar and candy had standing as a
13 direct purchaser where the conspiracy extended only to
14 refined sugar, the input itself.

15 Sugar proves our point. No one is -- proves
16 our point. The third circuit did not say that, well,
17 there is a conspiracy both as to refined sugar, a
18 conspiracy as to refined sugar is equivalent to a
19 conspiracy as to candy. That's not what they said.

20 They said that if a company made both, the
21 refined sugar, that was the subject of the price fix,
22 and the candy, and the plaintiff purchased the candy,
23 the Third Circuit said you are not barred under
24 Illinois --

25 MR. KESSLER: And that issue isn't being

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1 argued today.

2 MR. SIMMONS: And -- Mr. Kessler, if I could
3 just finish -- I happen to believe that rule of law is
4 incorrect and many circuits have disagreed with it. But
5 counsel has made our point. The Third Circuit said that
6 the conspiracy is about -- is about refined sugar, the
7 input. That's what we are saying here. If there is a
8 conspiracy here, it's about the tubes.

9 They did not say ipso facto it's a conspiracy
10 as to candy. They said the opposite.

11 And I'll rest with that.

12 THE COURT: Okay. Anybody else wish to speak
13 for defendant?

14 Plaintiffs, you want --

15 MR. LEHMANN: Can I take two or three minutes
16 max?

17 THE COURT: I'm literally going to give you
18 three minutes.

19 MR. LEHMANN: Okay. Going to be quick.

20 Let me sum up what we told you that we had
21 when we filed this complaint.

22 THE COURT: I'm sorry --

23 MR. LEHMANN: We had the oral reports from
24 Chunghwa proffer on documents showing discussion --

25 THE COURT: Yes, that's right.

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1 MR. LEHMANN: -- of pricing of products
2 containing CRTs.

3 THE COURT: Yeah.

4 MR. LEHMANN: And the interrelatedness of how
5 prices were set for CRTs and those products.

6 We had the expert analysis that's been
7 discussed, we had the evidence of vertical integration
8 of the seven defendant groups that we talked about, and
9 which Judge Conti said it is economically plausible that
10 affiliated companies would wish to see any price
11 increases in CRTs pass through to the purchasers of CRT
12 products.

13 We had the comments of the DOJ in February
14 10th, 2009, shortly before we filed the complaint
15 regarding the indictment C. Y. Lin, and again Judge
16 Conti said when he looked at that press release that
17 when announcing the indictment the acting assistant AG
18 in charge of antitrust division suggested the conspiracy
19 extended beyond CRTs themselves. Our interpretation is
20 a reasonable one.

21 We had evidence of JFTC proceedings that found
22 Panasonic, Toshiba, Hitachi fixed resale prices of CRT
23 televisions.

24 We had evidence of the economic structure of
25 the market and reports that indicated that CRT tube

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1 prices determined CRT television prices.

2 And we had evidence from what happened in LCDs
3 which was a very similar industry and a very similar
4 conspiracy where the complaint was sustained. And what
5 did that complaint allege, your Honor? It said the
6 class was those who directly purchased a TFT LCD product
7 in the U.S. from any defendant or coconspirator, and a
8 TFT LCD product was defined in that complaint as
9 including TFT LCDs and products containing them.

10 The totality of this we think establishes that
11 the complaint was not objectively baseless, baseless
12 with respect to the claims involving products containing
13 CRTs.

14 But even if you disagreed with us there, it
15 certainly establishes a reasonable inquiry. And if we
16 win on that point, they lose on their motion.

17 One last point, and then I'm done. Timing.
18 The defendants neglect to cite the advisory committee
19 notes of Rule 1 which state "In the case of pleadings,
20 the sanctions issue under Rule 11 normally will be
21 determined at the end of the litigation." Where did the
22 advisory group get that? They got from it Supreme
23 Court's decision in 1990 in Cooter and Gell where it
24 said exactly that. The time, they want to make a
25 Rule 11 motion is to defer it until we deal with summary

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1 judgment.

2 That's what the Supreme Court said, that's
3 what the advisory committee has said. And we think your
4 Honor is bound by that.

5 MR. KESSLER: Your Honor, just one --

6 THE COURT: I am confused.

7 MR. KESSLER: Yes.

8 THE COURT: Not confused. I am hearing two
9 different things. I heard him say that LCD did not
10 involve conspiracy in finished products. I think what
11 he just read indicated it did.

12 MR. SIMON: The class was certified for two
13 subclasses: Finished products and components. And I
14 think there were several hearings. I have explained
15 what my understanding of the allegations in this
16 complaint are. And I think your Honor could look at the
17 LCD rulings which we cited to you and could read the
18 allegations thereunder compare the two.

19 THE COURT: Well, I would have to do the
20 homework.

21 MR. SIMON: No matter how much Mr. Kessler
22 tries to argue it and I try to argue what I'm arguing,
23 it seems like we are never going to have a meeting of
24 the minds, and I would prefer that your Honor look at
25 those cases and I think it will be self-evident.

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1 But at the time we filed the complaint in the
2 this case, we had the 2008 decision of Judge Illston in
3 LCD sustaining that complaint with those allegations.

4 THE COURT: Well, but what, a Rule 12 motion?

5 MR. SIMON: Rule 12 motion.

6 THE COURT: Well, that doesn't get eye
7 anywhere. I mean --

8 MR. SIMON: But the fact is, the question is
9 not whether it gets us anywhere, but whether that's part
10 of our reasonable inquiry. And under an objective basis
11 we could say that considering the law that existed in
12 the circuit at the time we filed the complaint, we had a
13 good faith basis for proceeding here.

14 MR. KESSLER: Your Honor, this --

15 THE COURT: I don't follow.

16 MR. KESSLER: One minute. Because --

17 THE COURT: I don't follow that.

18 MR. KESSLER: Here is -- here is what they are
19 conflating. They are conflating Rule 11 and Rule 12.
20 It is true that Judge Conti ruled here that the
21 allegations they set forth passed Rule 12. We don't
22 disagree with that. And Judge Illston said that.

23 That tells you nothing about in either case
24 whether there was an objectively reasonable basis based
25 on a reasonable inquiry to make the allegations were

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1 there, Judge Conti didn't examine that, Judge Illston
2 didn't examine that. So we know nothing.

3 And I am listening to Mr. Simon very
4 carefully, who is a great lawyer and I praise him, and
5 an honest lawyer. He is not going to tell your Honor in
6 this record that they are alleging in LCD, in that case,
7 that there is a unitary conspiracy to fix the prices of
8 the finished products, because he knows that's not what
9 they are doing.

10 There is a direct purchaser class and an
11 indirect purchaser class. It is true that they are an
12 impact, you know, they are an impact in LCD letting that
13 case go forward, but not based on the type of allegation
14 made here. Mr. Simon knows that, and to his credit he
15 hasn't said anything else.

16 He's done a very effective job to say a lot of
17 other things, but he won't say that.

18 THE COURT: Okay. Okay.

19 Matter stands submitted?

20 MR. SIMMONS: Yes, your Honor. Despite the
21 fact I have a lot more to say.

22 THE COURT: Pardon me? Oh, I'm sure.

23 MR. SIMMONS: Especially on the evidentiary
24 point.

25 THE COURT: Okay.

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1 MR. SIMMONS: But I won't say anything.

2 THE COURT: All right. Here we are. Okay.

3 Now let's turn to the plaintiffs' motion by
4 the direct purchaser plaintiffs against Panasonic, MT,
5 and it started out against LG also, but I did receive a
6 letter indicating that the plaintiffs and LG have agreed
7 on that, so they are out of it.

8 Now, the motion itself, the motion of April
9 20, what does it ask for? At the very end it says
10 plaintiffs' motion to develop discovery with respect to
11 CRT products should be granted.

12 Now, at that point, then, I'm saying to myself
13 well, that's the issue we have got in the Rule 11
14 motion, and plaintiffs want discovery on that issue.
15 And it's not necessary for me to go through and parse
16 out the specific questions that were asked or the
17 specific demands made and see whether that's been
18 complied with, but just deal with the subject of CRT
19 products.

20 BY MR. R. ALEXANDER SAVERI

21 MR. SAVERI: If I may, your Honor, address two
22 things you have talked about, first of all.

23 THE COURT: Yeah.

24 MR. SAVERI: The first thing is you are
25 correct, the initial motion was against two defendants,

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1 LG as well as the Panasonic defendants.

2 THE COURT: Yeah. Right.

3 MR. SAVERI: The reason we have dropped the
4 motion against LG is because we have worked that out
5 with them.

6 THE COURT: Yeah, I understand that.

7 MR. SAVERI: And they are producing finished
8 product documents on a custodial basis.

9 What we are asking for now is that the
10 Panasonic defendants be treated just like all the other
11 defendants, that they produce finished product discovery
12 on -- on a custodial basis just like you ordered against
13 Hitachi, just like LG has agreed to do, and just like
14 every other defendant has agreed to do, and your Honor
15 has ordered it against Hitachi.

16 Where we are with Panasonic, and I think this
17 is very clear, your Honor, originally -- let me back up,
18 let me say one thing.

19 With Panasonic we have agreed on the
20 custodians. It's done. We have 53 agreed-upon
21 custodians. There is no longer a dispute of who or
22 where those people are or where they will go look for
23 documents.

24 And as your Honor said in his previous hearing
25 on the custodian, this issue, the issue of going on the

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1 custodial basis will take in this overarching objection
2 that we started almost a year ago.

3 THE COURT: Yeah. Yeah.

4 MR. SAVERI: Which was time period, the --

5 THE COURT: I understand.

6 MR. SAVERI: And the finished product.

7 THE COURT: I understand.

8 MR. SAVERI: And so by going custodial, that
9 will take out the big undue burden issue for defendants
10 and resolve those overarching objections so that we
11 could get to the responsive material that plaintiffs are
12 seeking.

13 And we have worked that out with everybody,
14 your Honor ordered it as against Hitachi.

15 But more particularly --

16 THE COURT: Well, have you agreed with them on
17 custodians, leaving the issue of subject matter aside?

18 MR. SAVERI: Say that again? I'm sorry, your
19 Honor?

20 THE COURT: Have you agreed with the
21 respondents here, Panasonic --

22 MR. SAVERI: Yes.

23 THE COURT: -- and MT about custodians?

24 MR. SAVERI: Yes.

25 THE COURT: Who they are?

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1 MR. SAVERI: Yes.

2 THE COURT: How many there are?

3 MR. SAVERI: 53, your Honor. We have the
4 names.

5 THE COURT: Okay.

6 MR. SAVERI: All 53.

7 And I want to make one point very clear here,
8 your Honor, which is when this meet and confer process
9 started with Panasonic, they initially agreed to produce
10 finished product discovery on the custodial basis.

11 There was no undue burden at that point.

12 They changed position 180 degrees because your
13 Honor ordered us to answer the contention
14 interrogatories. When we had to answer the contention
15 interrogatories, Panasonic withdrew its position and
16 said we will not produce finished product discovery
17 until -- and until we see your discovery and until we
18 are satisfied with your discovery. That then derailed
19 all the finished product discovery against Panasonic.

20 And that exact issue came up before your Honor
21 with Hitachi. And as your Honor may recall, your Honor
22 instructed all parties that one party's discovery is not
23 conditioned on another party's discovery. That's the
24 whole point. Your Honor wanted to move discovery
25 against all parties.

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1 So one party can't say well, let me see what
2 you produce and then only if I'm satisfied with that
3 well then I agree to respond to your discovery. That
4 issue was resolved.

5 And that objection made by Hitachi you
6 overruled, your Honor, that's the same objection being
7 made by Panasonic.

8 There is two -- there is two objections that
9 they are holding up, your Honor, given finished product
10 discovery. One, we haven't made a prima facie case. We
11 haven't made a showing. We haven't made a showing there
12 is any evidence of a conspiracy in finished products,
13 therefore you don't get any.

14 Your Honor, we cited that, the transcript
15 where you overruled that. We held that. There is no
16 requirement of a prima facie showing.

17 The second one is burden, undue burden. But
18 that was also overruled by your Honor and we said we are
19 going to go custodial base. And the whole purpose of
20 the custodial base was to limit them having to do from
21 the top of the roof down to the basement to go search
22 everybody's files for responsive material.

23 And it was to limit it to a set amount of
24 agreed upon custodians. And we have done that. We have
25 done that amount with Panasonic. We have agreed on

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1 those people.

2 And second of all, that undue burden argument
3 here is a disguise, your Honor, because in fact they
4 agreed to produce finished product documents originally
5 and then took a 180 degrees because we had to answer the
6 contention interrogatories, your Honor.

7 So their undue burden argument or burden
8 argument at this point is just completely false. It's
9 our position it's just completely false. We agreed with
10 the custodians and they should produce just like you
11 ordered against Hitachi, just like LG is agreeing to
12 produce, and just like every other defendant here has
13 agreed to produce, finished product discovery.

14 One last point too, your Honor, is this. For
15 them to make a burden argument, they have to come up
16 with some showing of it, some declaration "We have cited
17 to the law" in there, some declaration, some affidavit
18 of the cost of what it will do, this really undue
19 burden. They made none here, your Honor, because there
20 isn't any.

21 In fact, Mr. Kessler's letter, I think we have
22 attached it as Exhibit 12, he says "We will now proceed
23 on a finished product discovery on a custodial basis,"
24 but he preserves his objection.

25 Then later when your Honor ordered the

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1 contention interrogatories, "Oh, no, we got to stop, we
2 have to wait for your discovery and then we will decide
3 whether we will give it."

4 The fact of the matter here is there is no
5 undue burden on behalf of the defendants. We are not
6 required to make a prima facie showing. And in fact, we
7 have agreed on the custodians, and we have agreed on the
8 people that they are to search, and Panasonic, each of
9 the Panasonic entities should produce finished product
10 responsive material just like the other defendants.

11 Thank you, your Honor.

12 THE COURT: All right. Anything else from the
13 plaintiffs?

14 All right.

15 MR. HEMLOCK: Thank you, your Honor, Adam
16 Hemlock for the Panasonic defendants. As a threshold
17 matter, your Honor, obviously if the Rule 11 motion is
18 granted, this should all go away.

19 The specific nature of the discovery that we
20 understand they are seeking, and your Honor is right
21 that their motion brief in that regard, the letter is a
22 little unclear about exactly what it is they are talking
23 about when they say they're moving to compel production
24 of CRT product discovery, we -- we have interpreted it
25 to mean that they are specifically looking for document

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1 litigation information relating to the alleged CRT
2 products conspiracy.

3 THE COURT: That's --

4 MR. HEMLOCK: Now, I'll get in a moment to the
5 issue of unitary versus unitary versus non-unitary and
6 so on, but that is the scope of the discovery that
7 Panasonic is objecting to produce.

8 Even if the Rule 11 motion is denied, your
9 Honor, for reasons I'll explain in a moment, we still
10 believe that the motion to compel is -- should be denied
11 as well, that not only are what they seeking is
12 burdensome, but we don't believe there is any
13 established likelihood that the discovery they are
14 seeking exists, and --

15 THE COURT: Seeking what?

16 MR. HEMLOCK: The discovery that they are
17 seeking actually exists --

18 THE COURT: As it says --

19 MR. HEMLOCK: -- in discovery.

20 MR. SIMON: Okay.

21 MR. HEMLOCK: And furthermore, with respect to
22 this unitary conspiracy about which we have heard a lot
23 today, frankly we are already producing documents that
24 would be directly relevant to that.

25 Of course the Panasonic defendants deny that

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1 that discovery -- that that conspiracy exists, but they
2 have the list if you look at the categories of documents
3 in discovery that we have agreed to produce, it would be
4 directly relevant to such an alleged conspiracy.

5 If you look, your Honor, at the plaintiffs'
6 positions --

7 THE COURT: Now, wait a minute, wait a minute,
8 wait a minute. I read your opposition as saying that
9 you have produced the documents under duress, both CRT's
10 and finished products.

11 MR. HEMLOCK: Right.

12 THE COURT: If it's within a document, then
13 says both, you produced it.

14 MR. HEMLOCK: Right.

15 THE COURT: So the only thing you are not
16 producing then are those documents which might be
17 responsive to a call of the discovery that simply talks
18 about finished products.

19 Is that the --

20 MR. HEMLOCK: That -- that -- well, to be more
21 precise, your Honor, that would be searching for and
22 producing documents that relate solely to the finished
23 product element --

24 THE COURT: Well, that's what I mean.

25 MR. HEMLOCK: -- of their alleged conspiracy.

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1 THE COURT: Yes, well, that's what I mean.

2 That's what I mean. Okay.

3 MR. HEMLOCK: Yes, you are correct.

4 THE COURT: All right.

5 MR. HEMLOCK: So the briefing, your Honor,
6 that the plaintiffs have put in, they talk a lot and
7 refer today about this prima facie showing, and they
8 talk a lot about how the complaints set forth their
9 conspiracy theory, and then there was a motion to
10 dismiss, and those motions were denied. And now they
11 believe that they are entitled to all discovery based on
12 whatever they had in the complaints.

13 It's a little bit of the flip side of the Rule
14 11 which is your Honor is entitled to actually not just
15 look at what was -- what existed at the time of the
16 complaints, but up until where we are now.

17 And the big missing picture that they don't
18 address in their brief is that we have their
19 interrogatory responses which show clearly, as
20 Mr. Kessler argued today and Mr. Simmons argued, that
21 they don't have a legitimate Rule 11 basis for the
22 finished products conspiracy that they are alleging.

23 And you know, I won't go through it again, but
24 there are the interrogatory responses, the Chunghwa
25 documents that proffer all of that stuff we have heard

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1 about.

2 And when you look at all of that, what it
3 tells us is that they don't have anything to point to to
4 say that there would be those categories of documents in
5 Panasonic's files.

6 But they nevertheless want us to go search
7 through all these custodians' files and look for them,
8 and it's the Panasonic defendant's position that that's
9 unreasonable and unduly burdensome.

10 THE COURT: Well, what do you think you have
11 agreed to by agreeing upon, what was it, 53, 83
12 custodians?

13 MR. HEMLOCK: Well, we -- there is no question
14 we agreed with plaintiffs' counsel, we have agreed on
15 their custodians. The question is what we looked for
16 within the files of those custodians.

17 I get the sense that plaintiffs' counsel
18 believe that -- that agreeing on custodians is kind of a
19 panacea, that once you have agreed on the custodians --

20 MR. SIMON: Well, you see --

21 MR. HEMLOCK: -- it's all well and good.

22 THE COURT: -- that's kind of the way it
23 develops here when we started out arguing about a whole
24 lot of things such as timing and subject matter and
25 things like that came up at a hearing like this where

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1 two sides seem to be agreeing. If you agree on
2 custodians, you get agreement on that, that would
3 subsume all the other objections.

4 MR. HEMLOCK: Well, your Honor, the problem is
5 that even though you pick those 53 custodians, and even
6 beyond the custodians we are producing data, we are
7 going to be searching through some central files, as
8 Mr. Kessler pointed out earlier, there are all sorts of
9 burdens relating to language and so on.

10 THE COURT: Oh, I'm sure.

11 MR. HEMLOCK: Even 53 custodians is going to
12 be a material burden.

13 An as your Honor knows through the procedure
14 as how discovery gets done these days, we don't take
15 those 53 custodians and look at every single document
16 they have in their files, we use some search terms, we
17 use other methodologies --

18 MR. SIMON: Sure.

19 MR. HEMLOCK: -- to cut it down.

20 MR. SIMON: Sure.

21 MR. HEMLOCK: If you had to look at every
22 single document of all 53 of those custodians, it would
23 be an unreasonable burden, and frankly, we would have
24 never agreed to it.

25 But we anticipate that we are going to take

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1 that, the volume of the 53 custodians, whatever it is
2 that results, use some search terms, use some keywords,
3 and when we think about what is a reasonable burden that
4 we are willing to accept or not, it's based on what's
5 going to come out at the end of that process, not just,
6 you know, the volume of 53 and whether that alone is too
7 much or too little.

8 But I think, your Honor, an additional point
9 that's really important to keep in mind here is what it
10 is that we have already agreed to produce. So as you
11 mentioned, we make the point in our opposition brief
12 that they have alleged a unitary conspiracy, and then
13 with respect to, you know, the request, let me list some
14 requests and I'll say with respect to these we have
15 agreed to produce the documents if they address both
16 CRTs and CRT finished products.

17 And we have heard today about meetings, you
18 know, CRT tube meetings where finished products were
19 discussed. So they also mention in their interrogatory
20 responses that there was a single set of meetings.

21 Bearing that in mind, we have agreed to
22 produce documents produced by the defendant, by the
23 Panasonic defendants to the DOJ, communications between
24 competitors, meetings between competitors, detailed
25 sales data, inventory levels, business plans, planning

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1 analyses, documents relating to market shares,
2 production, capacity, sales, shipments. The full list
3 is in the brief and I won't bore you with it.

4 But the point is, if you take their assertions
5 at face value, that there was a single set of meetings
6 with respect to both, and we have agreed to produce all
7 these categories with respect to CRT tubes, and CRT
8 finished products were discussed at those meetings, the
9 impact, all of that stuff, then what we have agreed to
10 produce, frankly, your Honor, is to capture what it is
11 that they are looking for.

12 Now, what they want us to go beyond that to do
13 is to find some document, you know, if it exists, where
14 this, the finished product element of the alleged
15 conspiracy was discussed on kind of a standalone basis.

16 And let me provide one clear example of why
17 that would be burdensome. Our client, MTPD, one of the
18 companies that we have talked about today, was a tube
19 maker. All they do all day is they do out and meet
20 television manufacturers and try to sell them product.
21 Now, if we had to go through all of that stuff, all of
22 their e-mail communications --

23 THE COURT: But hasn't that been answered by
24 your already identifying the custodians you are going to
25 search their files?

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1 MR. HEMLOCK: Well, what it identifies is
2 whose files we are going to have to look for for those
3 documents.

4 THE COURT: Yeah.

5 MR. HEMLOCK: But to have to go through
6 thousands of innocuous documents where some guy says
7 "Oh, I met with, you know, the TV division of so and so
8 company and, you know, we negotiated a price or we have
9 to supply by so and so date," we are going to have to go
10 through all of those documents because those are
11 meetings between a TV -- a tube manufacturer, in this
12 case us, and a TV manufacturer, and that are going to be
13 entirely innocuous.

14 THE COURT: So after you have scanned the
15 document onto your computer software system, okay, you
16 have designed your search terms, you want it to be in
17 such a way that anything pertaining to CRT finished
18 products that doesn't include another way to catch it,
19 another hook on the definition --

20 MR. HEMLOCK: That's actually --

21 THE COURT: -- doesn't get selected.

22 MR. HEMLOCK: There are actually two -- well,
23 you raise a good point.

24 There are really two complexities to this.
25 One is coming up with search terms that would -- you

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1 would have to capture certain -- you would have to use
2 search terms that capture all the communications between
3 MTPD or our tube business and its customers. And to do
4 that, you are going to have to come up with search terms
5 that not only would capture that, but would have to be
6 even broader, we would have to look through even more
7 nonresponsive stuff.

8 But secondly, once you use those search terms,
9 your Honor, all those documents get pulled up and then
10 you have to have an army of reviewers going through all
11 of them. And I just picture all these reviewers sitting
12 there reviewing tons of innocuous communications between
13 the company and its customers with, you know, when is it
14 we have to bid for the next round or how much is the
15 price or how do we need to change the tube to satisfy
16 you and all of that stuff, none of which is going to
17 have anything to do with, you know, this alleged TV
18 conspiracy, which as Jeffrey pointed out, we just think
19 there doesn't seem to be any evidence that it exists and
20 they are asking us to undertake this huge burden to look
21 for this.

22 I mean, you know, we use the term "fishing
23 expedition" in a lot in these types of case. I honestly
24 believe this is really the appropriate example where
25 four years into the case we are just not seeing any

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1 evidence of this unitary conspiracy, but they want us to
2 dig around and look for it.

3 And that's what we object to.

4 THE COURT: But your search is going to
5 include any document that pertains to CRTs and finished
6 products, and finished products.

7 MR. HEMLOCK: Correct. Correct.

8 THE COURT: Okay. Counsel?

9 MR. KESSLER: Your Honor, if I could just say
10 one thing?

11 THE COURT: Yeah.

12 MR. KESSLER: Is reason for this is, this is
13 the way to look at it, we will put in all the CRT search
14 terms. So if it refers to CRTs, it's automatically
15 going to get picked up with all CTR competitors, whether
16 or not it has something about finished products.

17 THE COURT: Sure.

18 MR. KESSLER: What we think is unduly
19 burdensome for these custodians is to pick up documents
20 simply because it only mentions a finished product and
21 has nothing to do with a CRT except for things like say
22 price data and -- you know, in other words, we'll give
23 them prices of televisions and all that, that's a
24 separate, that's not a custodian issue, that's just a
25 pricing list data, that's a separate thing.

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1 But the burden here is so that if you have a
2 custodian who -- who -- who did something with another
3 television company having nothing to do with CRTs, it
4 will get picked up. And if it gets picked up, it could
5 be hundreds of thousands or a million more hits which we
6 have to review. And that's -- that's the burden.

7 That's the burden. For the same custodian.

8 Because you remember we are also talking about
9 a period of, you know, they want to go back 18 years,
10 and they want to do this globally.

11 So it's not like we are talking about oh,
12 let's just do the last three years of somebody's hits.
13 Any time you add this way, the expansion becomes quite
14 gigantic.

15 MR. RICK SAVERI: Your Honor, if I --

16 MR. HEMLOCK: I'm sorry, I just have a couple
17 more points.

18 MR. SAVERI: Absolutely. Just let me know
19 when you are done. We'll pick it right up.

20 MR. HEMLOCK: Your Honor, counsel for
21 plaintiffs made a point in their brief and also today in
22 oral argument about a purported flip-flop, that they
23 claim that we had agreed to produce finished products,
24 conspiracy documents --

25 THE COURT: So you entered into a stipulation

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1 or an agreement, if it wasn't an agreement, I'm not
2 concerned with it.

3 MR. HEMLOCK: Well, if I just may point out
4 that I believe what they are relying on is a letter that
5 was sent by Mr. Kessler in September 21, 2010, and all
6 he said, your Honor, is that we were willing to consider
7 proceeding that way. We were willing to discuss it. We
8 never agreed to it or committed to it.

9 Your Honor, we frankly agree that once it was
10 clear that we couldn't get responses to the
11 interrogatories and we wanted to see what those
12 responses were, and your Honor, when you ordered them to
13 respond to those interrogatories, you expressly pointed
14 out in your order that the responses would be directly
15 relevant to the scope of discovery in the case. And you
16 know, we -- we took you up on that.

17 THE COURT: Uh-huh.

18 MR. HEMLOCK: And we expressly told them that
19 we felt that was directly relevant. We weren't willing
20 to undertake this extra burden to look for these extra
21 documents unless we thought there was a Rule 11 basis to
22 do so, and that's why we are where we are today.

23 THE COURT: Uh-huh.

24 MR. HEMLOCK: Thank you.

25 MR. SHAPLAND: Your Honor, Eric Shapland on

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1 behalf of LG Electronics.

2 THE COURT: Yes.

3 MR. SHAPLAND: I just want to make one point.

4 I don't want you to be left with a misimpression that we
5 have a final agreement.

6 THE COURT: You --

7 MR. SHAPLAND: I don't want you to be left
8 with a misimpression that we have final agreement with
9 the plaintiffs with respect to finished products, the
10 scope of finished product discovery. We still stand
11 behind our March 21st letter to you which describes the
12 implications of plaintiffs' inadequate discovery
13 responses on the scope of finished product discovery.

14 And we will stand by those principles in that
15 letter to the extent that we are sitting down and making
16 decisions about who should be a custodian on the
17 finished product side of the case.

18 THE COURT: Okay.

19 MR. SAVERI: Your Honor?

20 THE COURT: But to the extent you agree on
21 custodian, what are you doing about finished products?
22 You are producing?

23 MR. SHAPLAND: Right.

24 MR. SAVERI: They are producing finished
25 product responsive material.

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1 THE COURT: Finished, if you agreed on the
2 custodians.

3 MR. SAVERI: Right.

4 THE COURT: I guess you can finish
5 discussions.

6 If you reach an agreement on custodians you
7 are agreeing that your discovery, your production by
8 those custodians will include finished products
9 information.

10 MR. SHAPLAND: That's right. We are taking a
11 different approach to managing the --

12 THE COURT: No, I understand. I understand.

13 MR. SHAPLAND: You know, it's costing upwards
14 of \$100,000 with going through custodians' documents.

15 MR. SIMON: I understand.

16 MR. SHAPLAND: We have the same burden --

17 THE COURT: Each company has its own reasons
18 for taking a specific position. I respect that.

19 MR. SAVERI: If I may, your Honor?

20 THE COURT: Yes.

21 MR. SAVERI: I'd like to pick up with where
22 Mr. Kessler left off and saying that the burden of going
23 into these custodians to look, there has been no showing
24 made, your Honor, no declaration of costs, time,
25 anything as to that burden. There is just a blanket

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1 claim.

2 Your Honor, on behalf of plaintiffs, there
3 will be no -- it will be very easy for them to get and
4 review that material. It's the same showing, your
5 Honor. They haven't made any on that point.

6 I also, it's like Yogi Berra, it's deja vu all
7 over again, your Honor. And I can't believe they said
8 it, and I wrote it down. And the position of Panasonic
9 is if they don't believe the conspiracy exists, we don't
10 get any discovery.

11 THE COURT: No. Okay.

12 MR. SAVERI: That's what they just said.

13 THE COURT: No, I understand that.

14 MR. SAVERI: All right. And we have a
15 sustained complaint, your Honor. And the whole purpose
16 of it --

17 THE COURT: I understand.

18 MR. SAVERI: And I want to make another point,
19 your Honor. The whole purpose of, your Honor, we went
20 to this custodian based approach, is to get at the issue
21 of the finished products. What they --

22 THE COURT: Well, among others.

23 MR. SAVERI: Among other things, your Honor,
24 correct.

25 But what they are saying now is when they get

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1 these custodians, these 53 custodians and they collect
2 the material, when and if they find material of
3 Matsushita, Panasonic or MTPD talking only about
4 televisions, fixing prices on televisions, they are
5 going to exclude them.

6 THE COURT: Yeah, I think that's right.

7 MR. SAVERI: That's what they want to exclude,
8 your Honor.

9 THE COURT: Right.

10 MR. SAVERI: That's why we are moving to
11 compel.

12 THE COURT: I think the thing that leads him
13 to that result is the fact that you have now defined the
14 conspiracy as being a unitary conspiracy involving both
15 products.

16 MR. SAVERI: Well, it does involve both
17 products, and that's just it. That's just it.

18 And one thing on that, your Honor, he talks
19 about MTPD. MTPD, your Honor, is a joint venture
20 between Matsushita and Toshiba. But during the
21 conspiracy, MTPD didn't exist the entire time.
22 Matsushita, the tube and TV company, attended. Toshiba
23 attended. LG Electronics. The tube and TV companies.
24 Same companies going to the conspiracy, conspirators
25 going to conspiracy meetings.

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1 Then seven years down the road, oh, let's form
2 a joint venture where we spin off our tube manufacturing
3 facilities, we both own it, and we buy the product.
4 That's what they are doing here, your Honor.

5 So actually, the TV and tube company,
6 Matsushita Electronics is attending the meetings. TV
7 and tube.

8 So that's why we want that material, your
9 Honor, of the discussions regarding if it's only TV
10 related. It's not just tube people attending, your
11 Honor. They are both. It's a company that does both
12 products, your Honor.

13 It's a very, very relevant thing.

14 THE COURT: All right.

15 MR. SAVERI: The other point here where they
16 are making is that it will be very difficult to look for
17 the material that because we sell it to our customers,
18 that MTPD would sell it to customers. Well, the
19 material the customers are selling it to are the other
20 coconspirators that are here before you, your Honor.
21 That's why we want it. We exactly want the discussions
22 of when Matsushita or MTPD talks to Hitachi about buying
23 tubes. That's exactly why we want them to look at it.
24 Because they said "Hey, by the way, we just got back
25 from the conspiracy meeting, we've got to set TV prices

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1 at X." That's why they want them to talk to their
2 customers. That's exactly the point. They want to
3 exclude that.

4 So that once again, your Honor, all the other
5 defendants are on board. We feel here with Panasonic --

6 THE COURT: Well, no, yeah, I don't pay much
7 attention to that because every company can have its own
8 reasons for agreeing or not agreeing on the work its got
9 to do to produce. And somebody may say well, we have
10 got so little, what could possibly be there, we are not
11 going to disagree at all, we are just going to crank the
12 computers out, check all the e-mails, and produce
13 everything. It's easier than sorting. Others may say
14 no, that burden is too big, it's too heavy, too much to
15 do.

16 So everybody may have their own reasons.

17 MR. SAVERI: That's correct, your Honor.

18 But there still has been no showing as far as
19 burden here.

20 MR. SIMON: I agree. I agree there has not
21 been a factual showing of burden. Okay.

22 MR. SAVERI: Thank you, your Honor. Enough
23 said.

24 Thank you, your Honor.

25 MR. HEMLOCK: May I just make one more point,

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1 your Honor?

2 THE COURT: Sure.

3 MR. HEMLOCK: Sorry. I would just note, by
4 the way, that all of this is also in the context of what
5 we have already agreed to produce. We have produced
6 already, your Honor, tens of thousands of documents. I
7 believe we produced 5,000 documents today. We have --
8 I'm sure at the end there will be hundreds of thousands,
9 again all directly what we believe is addressing this
10 alleged unitary conspiracy.

11 So I can say with confidence there will be a
12 lot of stuff that the plaintiffs will be receiving that
13 will also be in that bucket.

14 MR. SAVERI: Yeah, but "a lot of stuff" is not
15 relevant stuff.

16 THE COURT: I know, I know. We could package
17 up the New York telephone directory and send it to you
18 and it would be --

19 MR. SAVERI: It would be a lot of pages, your
20 Honor.

21 THE COURT: -- 200,000 pages and 100 million
22 line items.

23 But you know, I understand.

24 MR. SAVERI: I appreciate it, your Honor.

25 THE COURT: Come on now.

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1 MR. SAVERI: It's tough to hear, your Honor.

2 THE COURT: Okay. Submitted?

3 MR. SAVERI: Submitted.

4 MR. KESSLER: Thank you, your Honor. We
5 appreciate your time very much.

6 THE COURT: Thank you.

7 MR. KESSLER: Thank you for your patience.

8 (Whereupon, the proceedings were
9 adjourned at 1:31 P.M.)

10 --oo--
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1 CERTIFICATE OF REPORTER

2

3 I, COREY W. ANDERSON, a Certified Shorthand
4 Reporter, hereby certify that the foregoing proceedings
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